



Rev 3/2/10
Schedule subject to change

WOMEN'S COUNCIL OF REALTORS® • 2010 MIDYEAR MEETING
Capital Hilton • 1001 16th Street NW (at K Street) • Washington, DC 20036 • 202-393-1000

Thursday, May 13, 2010

- 8:00 a.m. - 8:30 a.m. ▲ Sign-in for Performance Management Network (PMN) Course
- 8:30 a.m. - 5:00 p.m. ▲ PMN Course: Harnessing the Power: Skills Based Performance Management
- 8:00 a.m. - 5:00 p.m. Nominating Committee
- 9:00 a.m. - 12:00 p.m. + Executive Committee
- 1:30 p.m. - 2:30 p.m. + Strategic Forum Steering Committee & Program Groups Meeting
- 2:00 p.m. - 4:00 p.m. "Shop the Chapter Fundraising Sales Tables"
- 2:30 p.m. - 3:30 p.m. + 2010 RVP Briefing with Line Officers
- 5:00 p.m. - 6:00 p.m. Networking Hour

Friday, May 14, 2010

- 8:00 a.m. - 8:30 a.m. Conference Welcome
- 8:45 a.m. - 10:00 a.m. Strategic Forums
 - Business Development
 - Leadership Development
- 10:15 a.m. - 11:30 a.m. 2010 Governing Board Working Session
- 10:15 a.m. - 11:45 a.m. Local Chapter Presidents Best Practices Session
- 11:45 a.m. - 1:30 p.m. "Shop the Chapter Fundraising Sales Tables"
- 1:30 p.m. - 2:45 p.m. Strategic Forums
 - Member Network
 - Outreach & Influence
- 3:00 p.m. - 4:00 p.m. Joint Meeting, Strategic Forum Steering Committees & Program Groups
- 3:00 p.m. - 4:00 p.m. Past National Presidents Advisory
- 3:00 p.m. - 4:00 p.m. Education Session
- 3:00 p.m. - 4:30 p.m. Regional Committee Meetings (nine concurrent)
- 6:30 p.m. - 10:00 p.m. ♦ Awards Banquet (6:30 p.m. cash reception, 7:00 - 10:00 p.m. dinner & program)

Saturday, May 15, 2010

- 8:00 a.m. - 9:00 a.m. ■ Learning Labs (four concurrent)
- 9:15 a.m. - 10:15 a.m. ■ Learning Labs (four concurrent)
- 10:30 a.m. - 11:30 a.m. ■ Learning Labs (four concurrent)
- 11:30 a.m. - 12:45 p.m. "Shop the Chapter Fundraising Sales Tables"
- 12:00 p.m. - 1:15 p.m. Finance & Budget Committee
- 12:45 p.m. - 2:00 p.m. Education Session: "Changing the Game: Five Transformations Every REALTOR® Must Make" Tara-Nicholle Nelson
- 1:15 p.m. - 2:45 p.m. + Executive Committee
- 2:15 p.m. - 4:15 p.m. Education Session:
 - "Recruiting and Retaining the Best Agents for Your Business" Kim Ades
- 4:30 p.m. - 5:30 p.m. General Assembly Session
 - Awarding of PMN Designations & Meet the Candidates for 2010 Line Office

Sunday, May 16, 2010

- 8:00 a.m. - 9:30 a.m. + Executive Committee & RVPs
- 10:00 a.m. - 1:00 p.m. WCR Governing Board

- ♦ Included with registration fee. Banquet seating will be assigned based on meeting registration date.
- ▲ Course registrants only + Open to committee members only
- Learning Labs are for all registered attendees on a variety of organizational and professional topics.

Registration Desk Hours: Thursday: 9:00 a.m. – 6:00 p.m. Friday: 7:30 a.m. – 3:30 p.m.

WCR Strategic National Partner

