



Rev 4/16/12 • Schedule subject to change

## WOMEN'S COUNCIL OF REALTORS® • 2012 MIDYEAR MEETING

Washington Hilton • 1919 Connecticut Avenue, NW • Washington, DC 20009 • 202-232-0438

### Thursday, May 17, 2012

- 8:00 a.m. - 8:30 a.m. ▲ Sign-in for PMN Courses
- 8:30 a.m. - 5:00 p.m. ▲ PMN Course: Leadership Excellence
- 8:30 a.m. - 5:00 p.m. ▲ PMN Course: Harnessing the Power: Skills Based Performance Management
- 9:00 a.m. - 12:00 p.m. NAR Event: REALTOR® Rally
- 1:00 p.m. - 4:00 p.m. + Nominating Committee
- 2:00 p.m. - 3:00 p.m. + Strategic Forum Steering Committee & Program Groups Meeting
- 2:00 p.m. - 4:00 p.m. "Shop the Chapter Fundraising Sales Tables"
- 4:00 p.m. - 5:00 p.m. + 2012 RVP Briefing with Line Officers
- 5:00 p.m. - 6:00 p.m. Networking Hour

### Friday, May 18, 2012

- 7:45 a.m. - 8:30 a.m. Conference Welcome & Continental Breakfast
- 8:45 a.m. - 10:00 a.m. Strategic Forums
  - Professional Development
  - Leadership Development and Influence
  - Effective Chapter Operations
  - Communication & Outreach
- 10:15 a.m. - 11:45 a.m. Local Chapter Best Practices Session
- 11:45 a.m. - 1:30 p.m. "Shop the Chapter Fundraising Sales Tables"
- 12:00 p.m. - 1:00 p.m. + Past National Presidents Advisory
- 1:30 p.m. - 2:45 p.m. Education Session: "Move Forward Audaciously, Bodaciously and Courageously!" Featuring Dixie Garr
- 3:00 p.m. - 4:15 p.m. Education Session: "Getting Results! Group Facilitation Skills for Leaders" Featuring Jim DeLizia
- 3:00 p.m. - 4:30 p.m. Regional Committee Meetings (nine concurrent)
- 6:30 p.m. - 10:00 p.m. ♦ Awards Banquet  
(6:30 p.m. cash reception, 7:00 - 10:00 p.m. dinner & program)

### Saturday, May 19, 2012

- 8:00 a.m. - 9:00 a.m. ■ Learning Labs
- 9:15 a.m. - 10:15 a.m. ■ Learning Labs
- 10:30 a.m. - 11:30 a.m. ■ Learning Labs
- 11:30 a.m. - 12:45 p.m. "Shop the Chapter Fundraising Sales Tables"
- 12:30 p.m. - 1:45 p.m. Finance & Budget Committee
- 12:45 p.m. - 2:00 p.m. Education Session: "Don't Botox Your Brokerage, Go for the Whole Facelift!" Featuring Amy Smythe-Harris and presented by the 2012 WCR Broker, Owner and Manager Program Group
- 2:00 p.m. - 3:30 p.m. + Executive Committee
- 2:15 p.m. - 3:30 p.m. Education Session: "Going for Your Goals" Featuring Robert Morris
- 3:45 p.m. - 4:45 p.m. General Assembly Session
  - Awarding of PMN Designations & Meet the Candidates for 2013 Line Office

### Sunday, May 20, 2012

- 8:00 a.m. - 9:30 a.m. + Executive Committee Meeting with RVPs
- 10:00 a.m. - 1:00 p.m. WCR Governing Board

♦ One ticket is included with the "WCR Meetings" registration fee. ■ Four concurrent sessions, topics TBA  
▲ Course registrants only + Open to committee members only

**Women's Council Awards Banquet:**

One Awards Banquet ticket is included with your \$279 "WCR Meeting" registration fee. Banquet seating will be assigned based on your meeting registration date. Please contact Women's Council at 800-245-8512 if you have special needs.

**Chapter Sales Tables:**

On-line registration is open for the Sales Table through [www.wcr.org](http://www.wcr.org). Tables will be assigned on a first come, first served basis. Please contact Lynn Muscarello at 800-245-8512 if you have any questions. You may also purchase a table onsite at the WCR Registration desk while supplies last.

**Women's Council Registration Desk:**

Pre-registered attendees and on-site registrants must check-in at the WCR registration desk in the Washington Hilton. At the desk you will receive your Awards Banquet ticket, conference program and ribbons.

**WCR Desk & REALTOR® Team Store Hours:** Thursday: 9:00 a.m. – 6:00 p.m. & Friday: 7:30 a.m. – 3:30 p.m.