



Rev 2/2/09
Schedule subject to change

WOMEN'S COUNCIL OF REALTORS® 2009 MIDYEAR MEETING

Capital Hilton • 1001 16th Street NW (at K Street) • Washington, DC 20036 • 202-393-1000

Thursday, May 14, 2009

- 8:00 a.m. - 8:30 a.m. ▲ Sign-in for Performance Management Network (PMN) Courses
- 8:30 a.m. - 5:00 p.m. ▲ PMN Course: "Harnessing the Power: Skills Based Performance Management"
- 8:30 a.m. - 5:00 p.m. ▲ PMN Course: "Effective Negotiating for Real Estate Professional"
- 8:00 a.m. - 5:00 p.m. Nominating Committee
- 9:00 a.m. - 12:00 p.m. + Executive Committee
- 1:30 p.m. - 2:30 p.m. + Strategic Forum Steering Committees Meeting
- 2:30 p.m. - 3:30 p.m. + 2009 RVP Briefing with Line Officers
- 5:00 p.m. - 6:00 p.m. Networking Hour

Friday, May 15, 2009

- 8:00 a.m. - 8:30 a.m. Conference Welcome
- 8:45 a.m. - 10:45 a.m. Strategic Forums
 - Leadership Development
 - Member Network
 - Business Development
 - Outreach & Influence
- 11:00 a.m. - 12:30 p.m. Local Chapter Presidents Best Practices Session
- 11:00 a.m. - 12:30 p.m. + 2009 Governing Board Working Session
- 1:45 p.m. - 3:00 p.m. Education Session: "Putting the Real You in Your Business" Kaira Sturdivant Rouda
- 2:00 p.m. - 3:00 p.m. + Past National Presidents Advisory
- 2:00 p.m. - 3:00 p.m. + Joint Meeting, Strategic Forum Steering Committees
- 3:15 p.m. - 4:45 p.m. Regional Committee Meetings (nine concurrent)
- 6:30 p.m. - 10:00 p.m. ♦ Awards Banquet (6:30 p.m. cash reception, 7:00 - 10:00 p.m. dinner & program)

Saturday, May 16, 2009

- 8:00 a.m. - 9:00 a.m. ■ Learning Lab: "Real Estate, the Next Generation" Matthew Ferrara
- 9:15 a.m. - 10:15 a.m. ■ Learning Labs (four concurrent)
- 10:30 a.m. - 11:30 a.m. ■ Learning Labs (four concurrent)
- 12:00 p.m. - 1:15 p.m. Finance & Budget Committee
- 12:45 p.m. - 2:00 p.m. Education Session: "No-to-Low Cost Marketing" Pat Zaby, CCIM, CRS
- 1:15 p.m. - 2:45 p.m. + Executive Committee
- 2:15 p.m. - 4:15 p.m. Education Session: "Seven Principles of Leadership: Navigating the New Marketplace" Deborah Battersby, CRS, GRI, PMN, SRES
- 3:00 p.m. - 4:15 p.m. Bylaws Committee
- 4:30 p.m. - 5:30 p.m. General Assembly Session
 - Awarding of PMN Designations
 - Meet the Candidates for 2010 Line Office

Sunday, May 17, 2009

- 8:00 a.m. - 9:30 a.m. + Executive Committee
- 10:00 a.m. - 1:00 p.m. WCR Governing Board

♦ Included with registration fee ▲ Course registrants only + Open to committee members only
■ Learning Labs are for all registered attendees on a variety of organizational and professional topics.
Note: Attendees are required to wear their conference badge for admittance to all events.

Registration Desk Hours - Thursday: 9:00 a.m. – 7:00 p.m. Friday: 7:00 a.m. - 4:00 p.m.

Sales Tables/Networking Room - Friday & Saturday 8:00 a.m. - 4:00 p.m.