

- Just as it was important to commit time to test the Network model – National recognizes the need for a well-paced rollout to ensure a smooth transition and minimal disruption to current structures and activities.
- Implementation of the Chapter-to-Network project began in November 2016 with Governing Board approval of the Council’s bylaws.
- Throughout 2017 there will be multiple training and education activities, including at events such as this, Leadership Academy, our Annual Convention, as well as through topically-focused webinars.
- Good news: You do not have to update your local bylaws. National staff will take care of this for you in 2017.
- In the fall of 2017, Networks will elect 2018 officers based on the new streamlined governance model. This enables local groups to adhere to the Network model guidelines for 2018.
- By January 2019, we expect that 100% of the Networks will be fully functioning under the new model.

Mission Statement:

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.

GOVERNANCE

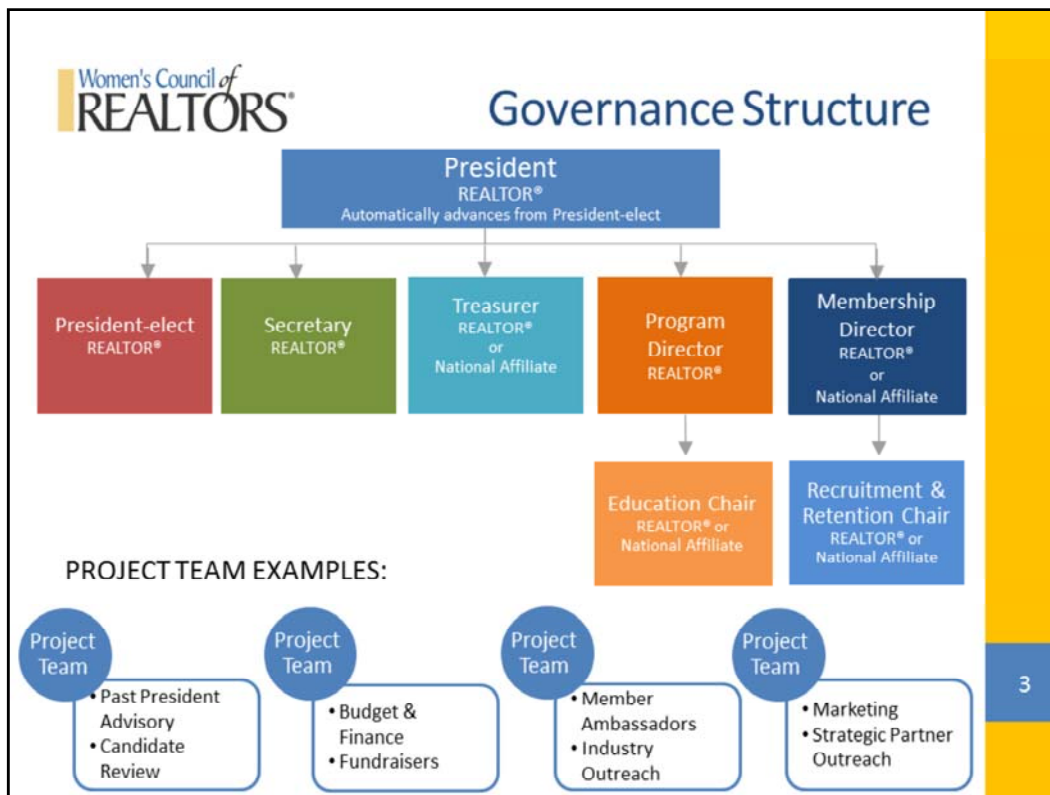


WHAT'S NEW:

- Streamlined governance
- More relevant officer positions
- Project Teams

Let's take a closer look now at GOVERNANCE in the new model.

- Our organization mission is all about a networking, relationship-building, professionalism and leadership – *not governance*.
- And while governance is critical to ensure we are operating efficiently and with adequate resources so we can deliver on the mission, the governance structure of our locals groups **MUST** be as streamlined as possible to create *more relevant volunteer work* and to *leverage and build the leadership talents of more of our members*.



- Here is a graphic depiction of the new structure for local Networks.
- Some positions can be held only by a REALTOR® member (*President, President-elect, Secretary and Program Director*). Others can be held by either a REALTOR® member or National Affiliate Member. Remember, the “Local Affiliate Member” category is going away; replaced by Strategic Partners.
- The Governing Board includes two new Director positions. One to oversee the Network’s Education activities and one to oversee Membership activities. To support these areas, the Governing Board may want to approve a Chair position for each.
- For example, the Program Director could be supported by an Education Chair who would oversee multiple Project Teams – one for each key program organized by the Network.
- Likewise, a Recruitment & Retention Chair can be appointed to support the Membership Director.
- These Chair positions can be held by REALTOR® Members or National Affiliate Members. They are appointed by the incoming President and ratified by the Governing Board.
- The Project Teams presented here are just examples. We’ll talk more about Project Teams in a minute.



- Here is a slightly different presentation of the six-member Governing Board. This view details which positions are elected and which are appointed and their terms of service.
- The incoming President-elect appoints the Secretary
- The President appoints the two Director positions.
- All others are elected.
- The President-elect automatically moves up to the position of President. No other officer position automatically moves up. Why? Membership organizations these days need maximum flexibility to ensure they have the right leader in the right position at the right time for the network.
- So ... each year the Network will elect TWO positions: the President-elect and the Treasurer. The Governing Board ratifies all appointments.

Governing Board Meetings

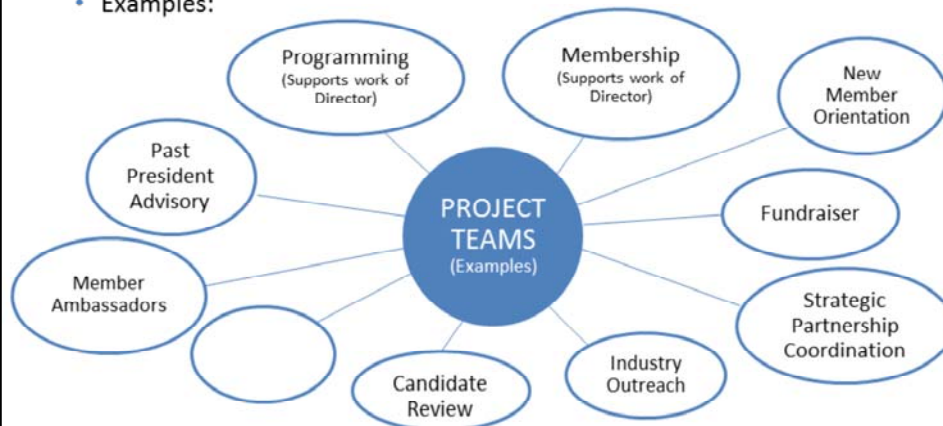
- Minimum of four (4) times a year
- Quorum is four (4) board members
 - MUST include either President or President-elect



- Under the new governance structure the Governing Board is required to meet only four times per year.
- There must be at least four members of the Governing Board present to establish a quorum. One of these four MUST include the President or the President-elect.
- For anyone thinking this is not a sufficient number of meetings to handle the governance of the Network, know that the details of programs and other Network operations that currently take place at the Committee level, will happen at the Project Team level – *with the Governing Board focusing on strategy and high level operations.*
- A Governing Board may choose to meet more frequently, but the new structure is all about *streamlined governance*. With the right work being done at the right level – and with a broader range of commitments available to members who want to contribute.
- Let's take a closer look at Project Teams.

Project Teams

- Used for a defined period of time
- Disband at end of project
- Members and outside support as needed
- Ratified by Governing Board
- Examples:

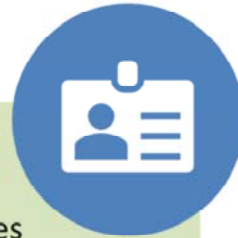


- Project Teams are where the “roll-up-your-sleeves” work of the Network is done.
- Project Teams are meant to function for a defined period of time; for a specific project, program or task. When the project or task is complete, the Project Team is disbanded.
- Members may work on multiple Project Teams.
- The “temporary” nature of Project Teams encourages more members to get involved – particularly those who are unable to commit to a full year of involvement. Project Teams expands the leadership development opportunities.
- The flexibility of Project Teams allow volunteers to take on a project with a clear time frame, and to recruit others to help – including those from outside the Network.
- Project Teams give Council officers the ability to respond quickly to unanticipated opportunities and needs – calling on the right leaders and volunteers for the right project at the right time.

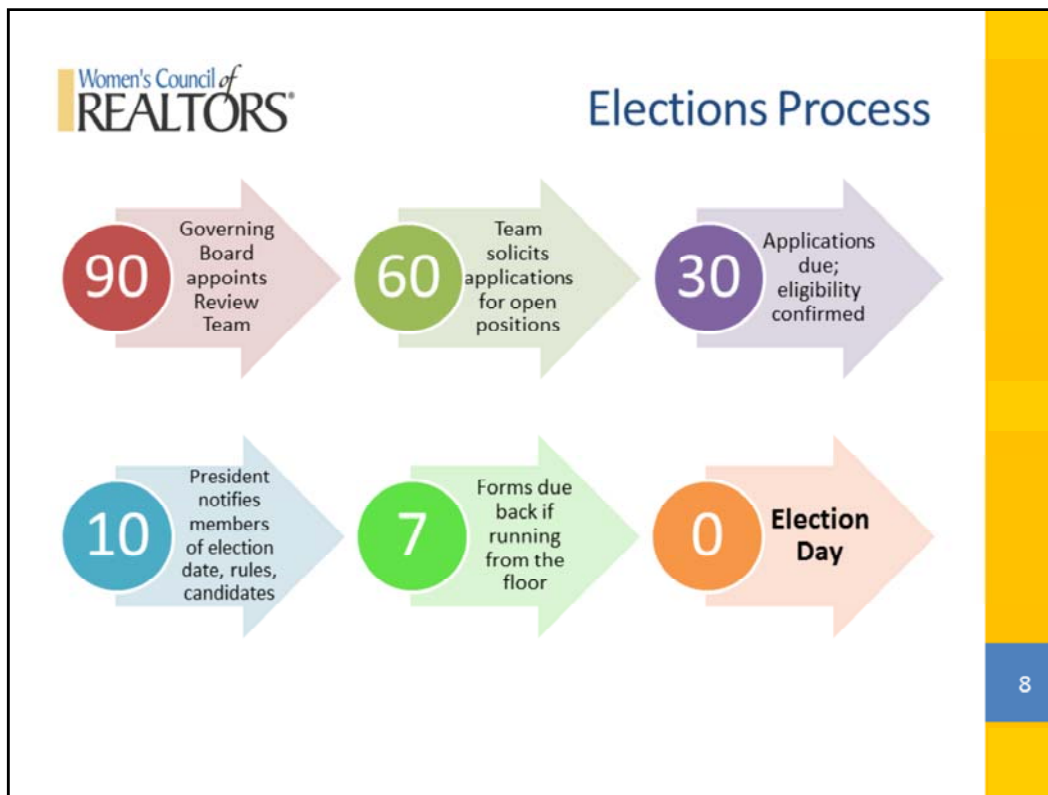
ELECTIONS

WHAT'S NEW:

- Candidate Review Project Team
- No slate of nominated candidates
- Officers do not automatically move up – only President-elect to President



- One of the first things you'll need to do when you get back home after this meeting, is to plan for and conduct elections under the new model format.
- So let's take a specific look at the changes in the elections process and structure.
- A highlight of the changes include [REVIEW slide bullets]



- Here are the basic steps and timeframes of the new elections process [REVIEW SLIDE], and add details including:
 - Communication to membership about open positions includes: job descriptions, application and consent to serve forms
 - Candidate review team is NOT producing a slate of recommended candidates; the Team's role is to review all applications to ensure they are complete and to confirm each candidates eligibility for the position applied for; and to conduct interviews, if they so choose
 - Candidate requirements for each position are spelled out in the election tools and resources, along with the template for the application forms
 - Members can still run from the floor, but **MUST** complete and return the application and consent to serve forms to the Team Chair 7 calendar days prior to the election. **Team chair will confirm that they are a member of the network and have submitted a letter from their Board/Association of Realtors stating they are a member in good standing.**
 - Options for election day – at an Industry Event or at a Special Meeting (perhaps with a program)

Candidate Review Team Composition



- Minimum of 3, maximum of 5 members
- Active REALTOR® members
- No more than 1 National Affiliate
- 1 or more active Past Presidents
- 1 or more active Past Program Directors
- President-elect (non-voting, ex-officio)
- Current Governing Board members not eligible

- Managing this process is a Candidate Review Team appointed by the Governing Board 90 prior to the Election. This replaces the old Chapter Nominating Committee structure.
- Composition of this Project Team is as follows: [REVIEW SLIDE]



Questions?

Network Operation Model

[If desired, and time permits, offer to take questions.]

Review the focus and logistics for the remaining session of the Boot Camp on Saturday.
Encourage attendance.