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**2017 WOMEN’S COUNCIL OF REALTORS**

**BUSINESS RESOURCE MEETINGS/EVENTS**

**DATE EVENT**

**January 5th Governing Board Meeting** – JDK & Associates Realty– Antioch

11:00am

**January 13th “Show Me The Money!” –** Business Resource Meeting-Trilogy At The Vineyards Brentwood

11:30-1:30pm *Including Business Goals, Time Management*

**January 23-24th State** **Meetings** – Indian Wells, Ca

**February 2ND  Governing Board Meeting** – DAR– Antioch

11:00am

**February 2nd Vision Board Meeting –** DAR – Antioch

12:00-2:00pm

**February 10th New Member Orientation –** Dragon City - Brentwood

11:00-2:00pm

**February 24th Mardi Gras/Fat Friday –** Club Meganos – Trilogy at Vineyards - Brentwood

6:00-9:00pm

**March 2nd**  **Governing Board Meeting** – DAR– Antioch

11:00am

**March 10th Cultural Diversity**- Business Resource Meeting – Trilogy At The Vineyards Brentwood

11:30-1:30pm

**April 6th Governing Board Meeting** – DAR– Antioch

11:00am

**April 14th Marketing Campaign –** Business Resource Meeting – Trilogy At The Vineyards Brentwood

April **Cooking Lessons**

**April 30TH-May 2nd State Meetings –** Sacramento

**May 3rd Legislative Day**

**May 4th**  **Governing Board Meeting** – DAR– Antioch

11:00am

**June 1st Governing Board Meeting** – DAR – Antioch

11:00am

**June 9th** **Credit Repair** - Business Resource Meeting – Trilogy At The Vineyards Brentwood

11:30-1:30pm

**June 17-18 Relay for Life – 24 Hour Walk**

9:00am 6/17-9am 6/18

**June 22nd Murder Mystery – Hannah Nicole Winery – 6:00-9:00pm**

**July 6TH Governing Board Meeting** – DAR– Antioch

11:00am

**July 14th** **“Unstuck” Part 1**  *-*Business Resource Meeting – Trilogy At The Vineyards

11:30-1:30pm

**July 20th Community Social -**Tea Party With Seniors- Community Outreach –

11:30-1:30pm Trilogy at the Vineyards -Brentwood

**August 3rd Governing Board Meeting** – DAR– Antioch

11:00am

**August 11th “Unstuck” Part 2 -** Business Resource Meeting – Trilogy At The Vineyards Brentwood

11:30-1:30pm

**August 22nd REBAR – Delta Association of Realtors – Antioch –** Registration begins at 8:00am

8:00-3:30pm

**September 7th Governing Board Meeting** – DAR– Antioch

11:00am

**September 28th Multi-Networking Fall Forum – MEMBERS ONLY EVENT –** Body Language Business

 “Gain Influence Without Saying a Word” – Crow Canyon Country Club – 711 Silver Lake Drive, Danville

**October 5th Governing Board Meeting** – DAR – Antioch

11:00am

**October 8-10th State Meetings – San Diego, Ca**

**October 13th Business Planning -** Business Resource Meeting – Trilogy At The Vineyards Brentwood

**October Line Dancing**

**November 2nd** **Governing Board Meeting** – DAR– Antioch

11:00am

**November 3rd Fashion Show**

**November Retreat**

**November**  **Gov Hutchinson/Collaborative Event** with Delta Association Of Realtors

**December 7th** **Governing Board Meeting** – DAR– Antioch

11:00am

**December 8th Installation
*Dates and speakers are subject to change as we finalize programs. Thank you for your understanding - DAR = Delta Association of Realtors***

**Did you know…………..Women’s Council of Realtors members make on average 43% more than their non-member counterparts?**

*“The Women's Council experience has molded my business practices as well as raised awareness regarding how to contribute to our industry in a positive way.  Access to leaders, mentors and support are part of the total Women's Council adventure!”* – Cecily Tippery, Berkshire Hathaway Home/Services Drysdale Properties – 2017 Women’s Council Region 8 Vice President/2016 Women’s Council State President

*"Women's Council of Realtors has opened the door for me to meet and network with Realtors across the nation.The connections and friendships made are not only fulfilling as a person but has, and will, increase my business with referrals." -* Lisa Hultz, Broker Associate *-* JDK & Associates Realty – 2017 Women’s Council President, Delta Network

*“After calculating my year end production, I received approximately $15,000 in referral fees and more money is on the way! I always know that when I make a referral to another member of Women's Council, my clients will be taken care of. I love Women's Council for so many reasons, not just the financial benefits. The networking and education is top notch!” -* Laurie Wexner, Coldwell Banker Guidance Realty – 2016 Women’s Council Membership Director

Please join us! For questions about membership please contact **De-de Hays – 2017 Women’s Council Membership Director at (925) 890-4158 or dede.hays@sbcglobal.net**

Get involved – we need your help! To join committees for one of the upcoming 2017 events please contact Committee Chairs:

 **Mardi Gras/Fat Friday – contact Lisa Hultz at (925) 642-3290 or** **lisa.hultz@comcast.net**

 **Murder Mystery – contact Darci Wills at (925) 234-1301 or** **darcyw@deltalending.com**

 **Community Social – Tea with Seniors – Community Outreach**

 **Debra Westlund – (925) 783-2052 or dwestlund@summitfunding.net**

 **Fashion Show – Debra Westlund – (925) 783-2052 or dwestlund@summitfunding.net**

 **Line Dancing – Ranae Callaway – (925) 323-6812 or** rcallaway@guildmortgage.com

 **Captain of The Relay for Life – Project Team Leader – Laurie Wexner – (925) 383-8732 –**   **wexnerl@gmail.com**