Coach Jackie Presents:
Let Business Sources
Be Your Guide

Intention  
Marketing  
Profit

Coach Jackie
Jackie Leavenworth Seminars
Write down required income $_____
  
  ○ Must be able to define what that income will be used for

Write down number of units needed to meet income $_____

List your “intentional” sources of business
From what sources do you intend to get business?

➢ Source #1 __________________________ # of units ______

➢ Source #2 __________________________ # of units ______

➢ Source #3 __________________________ # of units ______

➢ Source #4 __________________________ # of units ______

STOP!
### Source #1

<table>
<thead>
<tr>
<th>% of total business</th>
<th># of units needed</th>
</tr>
</thead>
</table>

**Marketing / action plan to reach this source:**

### Source #2

<table>
<thead>
<tr>
<th>% of total business</th>
<th># of units needed</th>
</tr>
</thead>
</table>

**Marketing / action plan to reach this source:**

### Source #3

<table>
<thead>
<tr>
<th>% of total business</th>
<th># of units needed</th>
</tr>
</thead>
</table>

**Marketing / action plan to reach this source:**

### Source #4

<table>
<thead>
<tr>
<th>% of total business</th>
<th># of units needed</th>
</tr>
</thead>
</table>

**Marketing / action plan to reach this source:**