

**2017 MEETING AND MAJOR EVENTS SCHEDULE**

**January 17** **2:00-4:00 pm** Membership Mixer - Mad Hatter High Tea

Tuesday **Location:** Victoria’s

**January 26** **10:00-11:15am** Governing Board Meeting

Thursday **11:30-2:00pm** General Membership Meeting (lunch included)

**PROGRAM:** **“Shift Happens: Adjusting to Consumers; Shifting Communication Needs”**

**SPEAKER:** **Adorna Carroll, Dynamic Directions**

**LOCATION:** Victoria’s

**2:00-2:30pm** New Member Orientation Meeting

**January 31** **5:30-8:00 pm** Membership Mixer - Last Chance to “Get

Tuesday Hooked” on WCR

**LOCATION:** Hooked Bar at the Midway Shopping Center

**February 13 5:00-7:30pm Membership Mixer – Make a LOVE Connection With WCR**

Monday **Location: Abbott’s Grill, Laurel, DE**

**February 16 Time 10:00-11:30am** Governing Board Meeting

Thursday **11:30-2:00pm** General Membership Meeting (lunch included)

**PROGRAM: 20 Habits to Refocus and Revitalize Your Career**

**SPEAKER:** **Gene Millman**

**Location:** Victoria’s

**2:00-2:30pm** New Member Orientation Meeting

**MARCH 21 Time 10:30-11:30** Governing Board Meeting

Tuesday **11:30-2:00pm** General Membership Meeting (lunch included)

**Program: Real Estate Investing 101**

**Speaker: Mike Ferris**

**Location:** Victoria’s

**2:00-2:30pm** - New Member Orientation Meeting

**APRIL 20** **10:30 -11:30am** Governing Board Meeting

Thursday **11:30-2:00pm** General Membership Meeting (lunch included)

**PROGRAM: "9 Business Essentials for Every Real Estate Professional"**

**Speaker: Marc Cunningham**

**Location:** Victoria’s

**Drawing for WCR/NAR Mid-Year Conference**

**May 18-20 WCR/NAR Mid-Year Meetings, Washington DC**

**NO MEETING** One Scholarship to be awarded (travel dates & Scholarship subject to adjustment).

Up to $1,000 to be applied to Scholarship

**June 7** **5:30-8:00pm** 8th Annual Bras for a Cause Fundraiser

Wednesday **Location:** Ivy On the Bay, Dewey Beach

**June 15** **10:30 -11:30am** Governing Board Meeting

Thursday **11:30-2:00pm** General Membership Meeting (lunch included)

**Program:** **“Does Your Business Have Bounce?”**

**Speaker: Karel Murray**

**Location:** Rusty Rudder

**July 20** **10:30 – 11:30am** Governing Board Meeting

**Thursday 11:30-2:00pm** General Membership Meeting (lunch included)

**Program**: **“Bridging the Generation Gap”**

**Speaker: Gee Dunston CEU Session**

**Location:** SCAOR

**Drawing for WCR/NAR Conference Scholarship**

**August** No Meeting

**August 4-6** 2017 Leadership Academy

**September 19** **10:30-11:30** Governing Board Meeting

**Tuesday 11:30-1:00pm** General Membership Meeting (lunch included)

**1:00pm – 4:00pm** CE Class

**Program: REAL ESTATE “JEOPARDY” – DOCUMENTS CEU Session – Module 3**

**Speaker: Nancy Law**

**Location:** Hooked Seafood & Martini Bar – Rehoboth Beach @ The Midway Shopping Center

**Elections for 2018 Line Officers**

**October 19** **10:30-11:30am** Governing Board Meeting

**Thursday 11:30-2:00pm** General Membership Meeting(lunch included)

**Program: "R.E.A.L.T.O.R.S. With Keys: Finding New Homes for S.T.R.E.S.S."**

**(Real Estate Agents Looking for Techniques On Reducing Stress)**

**Speaker: Nicolle D. Surratte**

**Location:** Victoria’s Restaurant

**November 1-5** **WCR/NAR 2017 National Conference, Chicago, Illinois**

One Scholarship to be awarded (travel dates & Scholarship subject to adjustment). Up to $1,400 to be applied towards scholarship.

**November 16 5:30-8:30 General Membership Meeting**

Thursday **Program:** **Officer Installation Dinner**

**Location:** Victoria’s Restaurant, Rehoboth Beach