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| Metro South | May 2016 • Volume 1, Issue 5 |



***Mission:***

*We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.*

***VISION STATEMENT:***

*Through our influence as successful business professionals, women will effect positive change in the profession and in the broader community.*

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| Governing Board  **President**  Tammy Noll  Oliver Adams Realty, LLC  **President-elect**  Brande Bradford  Academy Properties  **VP, Membership**  Amy Hudgins  Apple Realty, INC  **Secretary**  Standish Ponder  Crowe Realty  **Treasurer**  Dean Bendall  HomeBridge Mortgage  **Membership Chair**  Les Lane  Academy Properties  **Finance & Budget Chair**  Carole Hodge  Wells Fargo  **Marketing Chair**  Angela Ham  Keller William Realty Atlanta Classic  **Education Chair**  Michelle Griffin  Preferred Realty Partners, LLC  **Ways & Means Chair**  Karen Devonshire  Sparks/King/Watts Law Firm  **Hospitality Committee**  Wanda Stoy  Light House Inspections  **Awards & Recognition**  Gloria Easler  Southside Realtors | May Business Resource Meeting  Featuring: Past President Celebration  Location: Pinehurst Event Center  108 South Lee Street  Stockbridge, GA 30281  Cost: $10 per member; $15 non-member  RSVP Very Important email nolltammyj@gmail.com  We will be Celebrating Our Past Presidents of The Metro South Women's Council of REALTORS®  These Fabulous Past Presidents hold our History; they have some amazing stories to share. In order to prepare for the future we need to remember our past and learn for the leaders who lead the way in Women's Council.    Thank You to Our May Sponsors!  Kay Ivey: 770-616-6938    Jarrah Henderson: 478-363-1814    NEW MEMBER ORIENTATION  If you joined Women’s Council and have not attended New Member Orientation.  Then this is for “YOU”  Thursday June 2nd 6:30-8:30pm  Logan Roadhouse Garage.  20 Mill Road McDonough GA 30253  Please RSVP to Amy Hudgins  678-414-2978 [amyhudgins@bellsouth.net](mailto:amyhudgins@bellsouth.net) Les Lane 770-756-7355 leslanesells4u@gmail.com    June 9TH Our Guest Speaker will be Oliver Adams and he will share with us  “The Power 2 Live” |

WCR PMN Course,

"Business of Your Business: Financials, Function & Freedom"

Georgia Women's Council of REALTORS®

Tuesday, August 16, 2016 from 8:00 AM to 5:00 PM (EDT)

Tucker,

The Women’s Council of REALTORS®, Georgia Chapter Invites You to Attend, as a Valued Women’s Council Member, at a Discounted Cost, the Below Newly Revised PMN Course ~

“THE BUSINESS OF YOUR BUSINESS: FORMULA, FINANCIALS, FUNCTION & FREEDOM”

Course Outline: This course will teach you how to think about the business of your business and make it more profitable and you more successful. You'll learn strategies for systemizing your business, as well as fundamentals for improving your bottom line and achieving your financial goals. Learn the how’s and why’s of staffing, how to develop an actionable business plan and why your role should be that of a CEO working on the business versus an employee working in it.

WHEN: Tuesday, August 16, 2016

WHERE: GAMLS Corporate Center, 2nd Floor, DeKalb Association of REALTORS® Building, 1414 Montreal Road, Tucker, GA 30084

TIME: Sign-In Begins at 8:30am. Class Time 9:00am–5:00pm (Course Approved by the GREC for Seven (7) Hours CE Credit & Counts Toward the Prestigious Performance Management Designation)

INSTRUCTOR: Deborah T. Gilmore, ABR, GRI, PMN, SRES and the 2010 President, National Women’s Council of REALTORS®

COURSE FEES: Before June 30th – $40.00 Early-Bird for WCR Members & $50.00 for Non-Members. Beginning July 1st – $65.00 for WCR Members & $75.00 for Non-Members (\*plus a small credit card processing fee for any class purchase).

(\*NOTE: Regular On-Line and Classroom Cost is $125.00)

**SNACKS & LIGHT LUNCH PROVIDED –**

**Generously Sponsored By:**

**Dean Bendall, HomeBridge Financial Services**

**Karen Devonshire, Sparks, King& Watts**

 

FUTURE BUSINESS RESOURCE MEETINGS

May 19th 8:30-10:00

Honoring Past Presidents and History of Women's Council of Realtors.

“Past Presidents Speak Out".

June 9th 8:30-10:00 am

Speaker: Oliver Adams

“Power 2 Live”

July 14th 8:30-10:00am

Speaker: President of the "Fuller Project"

Will speak about community projects in Henry and Clayton County.

Aug 11th 8:30-10:00am

Speaker: Brande Bradford will address the

Membership on her trip to the 2016 Leadership Academy in Chicago.

Sept 15th 8:30-10:00am

Speaker: Jere Metcalfe

Sotheby's Fine Homes/ Luxury Market

Oct 13th 8:30-10:00am

Speaker: TBD

November 10th 8:30-10:00am.

Speaker: Affiliate Appreciation

December No Meeting

We will do a combined Luncheon with MSAR for

Our Installation of New Officers.