



**January 5th** Local celebrity Jill Farmer joins us to share how to RECLAIM OUR TIME: Get more meaningful work done in less time

**February 2nd** Khalia Collier, local owner of St Louis' professional women's basketball team joins us to discuss how to grow your leadership skills and stay results focused

**March 2nd** Our 3rd Annual Top Rookie of the Year Panel—2016 Rookies of the Year award winners from several different brokerages in town sharing how they got off to such a successful start!

**April 13th** "Taste of Missouri" - Creating referral opportunities! Leaders from around our state will be sharing information about their area—Who is moving there, what companies are hiring, interesting info on sight seeing and vacation spots.

**May 4th** Let's Stay Safe Out There! Diane Reim with Damsel in Defense will give a talk and demonstration on self defense strategies for the Realtor. Shopping Extravaganza too!

**June 1nd** Hacking Into Your Customers Brain—Close more deals by understanding why your clients buy from you. Get the most out of this session by completing the personality assessment offered at a discount! Our speaker is Art Snarzyk with InnerView Advisors.

**July 27th** INSPIRE Fashion Show at The Majorette, go online at [www.wcrstl.com](http://www.wcrstl.com) for tickets and sponsorship opportunities. This will be WCR's first professional Fashion Show, with over 10 local designers and 30 professional models.

**August 3rd** Get control of your sphere of influence and earn more business from your database, Brian McRae, STL Mastermind

**Sept. 13th** Our Joint Meeting with the St Charles Network—Come Join us at the MR Business Meeting for STLWCR presents meet the Presidents, 2017 and 2018; MR and WCR Presidents. At the Chase Park Plaza Chase Club, 4:30-6:30pm.

**October 5th** Top Realtor Panel—Learn from top sales agents around our area on best practices for their systems & leverage and team building & structure.

**November 9th** Dating Our Money—author Leslie Greenman. Strong relationships make life better. Leslie gets to the core of what helps & hurts women and their relationship with money.

**December 7th** Holiday Party & Shopping Extravaganza—Come, this will be an amazing celebration of all of our accomplishments!

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**Metropolitan St. Louis Women's Council of Realtors**

**Meeting held at Holiday Inn STL SW—Route 66 from 11am to 1pm, 10709 Watson Road, 63127**