



**Women’s Council of Realtors Delta
2018 Calendar**

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.

<i>Date</i>	<i>Event</i>	<i>Location</i>	<i>Speaker</i>	<i>Time</i>
July				
July 5	Monthly Board Meeting	DAR		11:00-12:00
July 13	Top Producers Panel	Trilogy		11:30-1:30
July 19	Tea with Seniors	Trilogy		11:30-1:30
August				
August 2	Monthly Board Meeting	DAR		11:00-12:00
August 9	“I Got This” Coaching	SAR	Terry Watson	9:30-11:00
August 31	Cocktail Craze	TBD		6:00-9:30
September				
September 6	Monthly Board Meeting	DAR		11:00-12:00
September 13	“Get More Done” Coaching	Hiddenbrooke	Amber De La Garza	9:30-3:30
September 28	REBar Camp	DAR	Panel	9:00-2:00
October				
October 4	Monthly Board Meeting	DAR		11:00-12:00
October 8	State Meetings (10/8-10/9)	Long Beach		All Day
October 12	Wills, Trusts, & Probate, OH MY!	Trilogy		11:30-1:30
October 30	Retreat	Hannah Nicole		10:00-4:00
November				
November 1	Monthly Board Meeting	DAR		11:00-12:00
November 2	Negotiations Designation Class	DAR		11:30-1:30
November 9	Fashion Show	Trilogy		5:00-11:00
December				
December 6	Monthly Board Meeting	DAR		11:00-12:00
December 7	Installation	TBD		TBD
December 12	Member Appreciation	TBD		11:30-1:30

For tickets to all events please visit <https://wcrdelta.eventbrite.com>

Did you know.....Women’s Council of Realtors members make an average of 43% more than their non-member counterparts?

“The Women’s Council experience has molded my business practices as well as raised awareness regarding how to contribute to our industry in a positive way. Access to leaders, mentors and support are part of the total Women’s Council adventure” – **Cecily Tippery**, BHHS Drysdale Properties - 2017 Women’s Council Region 8 Vice President/2016 Women’s Council State President.

“After calculating my year end production, I received approximately \$15,000 in referral fees and more money is on the way! I always know that when I make a referral to another member of Women’s Council, my clients will be taken care of. I love Women’s Council for so many reasons, not just the financial benefits. The networking and education is top notch!” - **Laurie Wexner**, Coldwell Banker Guidance Realty – 2016 Women’s Council Membership Director

Please join us for a cup of coffee and get to know us!

For questions about membership, please contact:

Monique Fuentes (925) 435-9863

2018 Women’s Council Membership Director

Notes: Dates and times subject to change. Get involved! We need your help! Join a committee give us a call!