



Preferred Criteria for National Candidates

Leadership Criteria

When interviewing candidates for National Liaison, National Treasurer, First Vice President and President-elect, the following leadership qualities, and ability to achieve the Council mission, will be considered as follows:

1. Candidate understands and is aligned with the Council mission and values.
2. Candidate is an effective spokesperson, having the leadership ability to articulate a vision for success for Council and advocate the mission and objectives.
3. Candidate has the stature and character to lead and influence others.
4. Candidate has demonstrated leadership experience and ability in a team setting.
5. Candidate possesses critical thinking skills.
6. Candidate is open to new ideas and concepts, even when taking a new direction may involve risk-taking.
7. Candidate is persistent in supporting board-approved Council policies, even if they may be unpopular to some.
8. Candidate possesses presentation skills and presence to serve as the Council's chief spokesperson and leader.
9. Candidate possesses a deep knowledge of the Council and is able to counsel officers regarding objectives, policies, priorities and structure.
10. Candidate is able to set up alternative management of her real estate business to allow the candidate to commit herself to the enormous amount of time and energy required by the office.
11. Candidate has experience in reviewing and interpreting financial statements, and implementing budgeting processes.

Experience Criteria

Candidates for line office should have some significant combination of the following experience:

1. Complete term as a local network president.
2. Complete term as a state network officer.

3. Complete term as a State Governor, State Liaison, and/or National Liaison (or Regional Vice President, pre-2021).
4. Multiple appointments to local, state and national committees.
5. Multiple appointments to National committee chairpersonships and/or vice-chairpersonships.
6. Service on either the National Nominating Committee or the National Executive Committee.
7. Service on other REALTOR® committees at the local, state and/or national association level.
8. Elected office at a local or state REALTOR® association.
9. Performance Management Network Designee.