Women's Council of REALTORS® Lansing

Save the Date: WCR National Convention in New Orleans, Louisiana!

**November 11-15, 2020**

## FROM THE PRESIDENT

Welcome to Summer 2020! I am hoping that you all are enjoying this beautiful weather that we are having – lots of sun and warm days, with a little rain mixed in to keep our flowers watered and our grass green. There are so may things to keep us busy right now – showings and offers (multiples at times), sales, mortgages and refi's, inspections, appraisals and closings. All of this is still being completed even in this pandemic environment. We want to hear from you. How are you faring? Are you getting the education that you want to be getting? Are you doing the amount of business that you want to be doing? Are you getting enough personal time and time with your family? What can The Women's Council of Lansing Network do to help you at this time? Call, text or email any of the Lansing Officers and let them know how we are doing or what we can do to make your life simpler and easier. Before I share our upcoming meetings and events with you, I want to give you just one fact. Over half of the Women's Council Members use the referral network. With the average annual commission through the network being $15,000 annually, don't you agree that this offers an impressive ROI on the investment of your dues? Now, aren't you proud to be a part of this group of Realtors?

*Chris Dean*

## 2020 Lansing Officers

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Newsletter: Lexie M. Caldwell,
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## *Leaders Made Here*

The Candidate Review Team is in place and looking for anyone interested in running for 2021 positions. We will be electing President Elect and Treasurer but looking for people willing to step up for Secretary, Director of Membership, and Director of Programs. All positions must be filled by REALTOR members. We will be sending an email with the job descriptions and application.

Are you ready, willing, and able? Not sure? If interested or considering, please contact any member of the committee and talk to us. Joi Luckadoo-Villa, Chair 517-677-6399 Beth Graham 517-896-7678 Wanda Williams 517-719-8240 Laura Farhat-Bramsom 517-643-0019

Women's Council of REALTORS® Lansing

## UPCOMING MEETINGS & EVENTS

Due to COVID19, our meeting and event dates are rather flexible right now but, this is what you can expect for the rest of 2020.

- September 24 Officer Elections with guest speaker, Brian Calley - Virtual
- October 6, 2020 Women's Council of Realtors State Meeting - Virtual
- October 29, 2020 Euchre Tournament Knights of Columbus on Grand River
- Nov 5, 2020 The Impact of the Presidential Election - Virtual
- November 11-15, 2020 Women's Council of Realtors National Meeting - Virtual
- December 18, 2020 Holiday Luncheon, Awards, Installation & Fundraiser, the Marquis in Old Town

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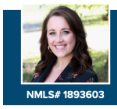

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