



Fri. Jan. 6, 2022

Delta Board Meeting via Zoom

Attendance: Rwan Rasheed (President), Melissa Deltoro (President Elect), Michelle Dotson (Treasurer), Cynthia MacDermott (Event Director), Salena Garcia (Events Chair), Claudia Mauri-Rogers (Membership Director), Rojonya Ross (1st Vice President), Virginia Viera Mitchell (Member/2004 Delta Network President/2022 Delta Association of REALTORS President-Elect), Jody Drewry (Member/2021 Delta Network President/Delta Association of REALTORS 2023 Director), James Britto (Member/2023 Treasurer of of Delta Association of REALTORS), Jodi Marfia (2012 Delta Network President/2023 Delta Foundation Director) Tonia Neilson (Delta Association of REALTORS CEO) Debra Rodriguez (Member)

Presiding Officer: Rwan Rasheed

Call to Order: 9:14 am

Pledge of Allegiance: Cynthia MacDermott

Mission Statement: Michele Dotson

Vision: Claudia Mauri-Rodgers

Approval of Agenda: Claudia Mauri-Rogers, 2nd Cynthia MacDermott

Treasurer/Financial Report: Michele Dotson

- Bank balance as of 1/6/2023 is \$27,265.22
- 2 Pending transactions-One at \$1,750 and the other at \$350
- Need receipt from Melissa DelToro for the Hotel for winter conference (\$2,066.46)
- BillHighway update: Will be using the BillHighway system. It's more efficient than our current system (Quickbooks). Will transition to Billhighway this month, which will be a phase transition.

President Report: Rwan Rasheed

- Standing Rules updates motion to be approved-Tabled and will make another motion to approve either next board meeting or separate meeting as couple lines (terminology needs to be changed)-Once approved-will send to members and put on microsite
- CYA (Cover your Ass) class is to be held on Friday January 20th, 2022, from 11:30am

- to 1pm at Delta Association of REALTORS conference roompanel.
- Motion for gas reimbursement approval from Oct 2022-request \$68.75 (documentation includes proof of mileage, IRS gas mileage rate) -Motion approved
- July 14th-Leigh Brown zoom watch party event

2023 Strategic Partner update:

- Preferred Rate \$3500 (will be on quarterly payment)
- Montram Photography \$500 (will get it in soon)
- Bridge MLS \$1500 (has paid)
- HouseMaster \$500 (will get it in soon)
- Bongiorno Termite \$500 (will get it in soon)
- Credit 1 Union Bank \$500 (will process soon)
- Lynell Fuller \$500 (will get it in soon)
- Delta Coves \$500, possibly more (still in talk)
- Well Fargo Mortgage \$2500 (will get it in soon)

President-Elect:Melissa Deltoro

- Has registered all board for the winter conference
- Had got hotels & will book flights today

First Vice President: Rojonya Ross

- Working on Leland Rubin (insurance) to get \$1500 Strategic Partner
- Working on getting Safe Credit Union to get \$500 Strategic Partner

Event Director:Cynthia MacDermott & Event chair: Salena Garcia

- Top Producer event to be held Feb. 17
- Tea Party Event to be held April 21
- Wine, Chocolate & Friends to be held Sep. 15
- Kendra Cooke to be held Oct. 20

Membership Director: Claudia Mauri-Rodgers:

- Membership update is 59. Including one brand new member, Danielle Broadd ● Will meet with Alma Porress (DVP & Membership Chair for state) to get ideas on getting more members

New Business:

- Cynthia suggested we begin to use EZ Texting again to promote our events.
- WCR newsletters to only promote WCR events .

Rwan Rasheed: Next Board meeting will be held on Feb. 3rd, 2023 @ 9:00am via Zoom. Agenda and Standing rules will be sent before the next meeting.

Meeting Adjourned @ 10:18 am