

**Mission Statement:** We are a network of successful Realtors<sup>®</sup>, advancing women as business leaders in the industry and in the communities we serve.

1. President Franny K calls the meeting to order at 1:12pm
  - a. Present: Alicia Beasley, Kathy Furlong, Ashly Allen, Camille Sawdon, Jacqueline Phillips
2. Minutes from December 2022 were approved with two corrections:
  - a. \$47,000 was moved to Fifth-Third
  - b. Jacqueline's last name was corrected to Phillips
3. Reports of Governing Board
  - a. President's Report, Franny Kanalos
    - Be Inspired! is next week; we can carpool
    - Elevate Growth - we will get one Zoom link for the group and then watch at Franny's office
  - b. President Elect's Report, Alicia Beasley
    - Basket for Be Inspired! will be ready
    - Committees are being formed
      - Golf
      - Road Rally does not need a committee
  - c. First Vice President's Report, Kathy Furlong
    - There have been no scholarship requests
    - Constant Contact - it is a "yes" and we will set up the training call
  - d. Treasurer's Report, Camille Sawdon
    - Christmas Tree Auction profit was larger this year than last year - we should keep Venmo and Square
    - As we transition to 5/3 we will keep some money in the old account to cover residuals.
    - Bill Highway - need training, to be continued....
- Reports of Directors
  - a. Membership Director, Jaqueline Bradley
    - Want to create a committee of Strategic Partners for Growth
      - Mitchell Allen
      - Deb Goldenbogen
      - Scott Chambers
      - Eddie Tocar
  - b. Events Director, Ashly Allen
    - Sam Powell - Eventbrite is set up but not posted
      - Will email members
    - Feb Line Up - Aaron Bisson Lunch & Learn is Feb 15
    - Christmas Tree Auction - CC is Chair, need a Co-Chair
      - Dawn Burdick is the Christmas Tree Master
- Reports of Project Teams
- New Business
  - a. Standing Rules - Should we change what should go in the purple binder
    - Create a list of what should be in there
    - Change the Registered Agent for Women's Council with the state to the President Elect and then change it every other year moving forward.
- Adjournment

Next Governing Meeting: February 17, 2023

**Thank you to our 2023 Strategic Partners**

**Diamond:** *Farm Bureau*, Aaron Bisson; *Union Home Mortgage*, Kelley Parise; *Drive Creative*, Scott Chambers; *5/3 Bank*, Deb Goldenbogen; *Home Inspection Professionals*, Tina McCrillis & Kevin Stripling; *Dante Rosa Home Loans*, Dante Rosa; *Rick Linnell & Associates*, Rick Linnell

Gold:

Silver: *Michigan Schools & Government Credit Union*, Carrie Abbate; *Hill Mortgage*, Laura Peters & Jason Hill; *Simple Home Lending*, CC Maciejewski;

Brokerage: *eXp Realty*, Franny Kanalos

Strategic Partner: *Vanguard Title*, Wendy Smith; *Direct Financial*, Christian Canter; *En-Vision Property Inspections*, Michelle Walker; *Rick Linnell & Associates*, Andi Courey; *Mortgage One*, Diana Evennou; *First Priority Title*, Marcella Maltese; *Fidelity National Title*, Kathy Sleboda; *Titleocity*, Dawn Burdick; *Transnation Title*, Tammy Lauer; *First State Bank*

#### **Meeting Rules:**

1. Cell phones on silent.
2. Respect one another's time: Be on time and stay for the entire meeting.
3. Avoid side conversations.
4. State your position first, then explain your point; speak to the point.
5. Evaluate ideas, not people; work towards a consensus.
6. Help create a non-judgemental environment where ideas have value and creativity is encouraged.