



Lake Pointe Network
eXp Eastside, 44623 N. Gratiot Ave.
February 17, 2023
1-2:30pm

Mission Statement: We are a network of successful Realtors[®], advancing women as business leaders in the industry and in the communities we serve.

Chairs: Franny Kanalos, 2023 President, Alicia Beasley, 2023 President-Elect

1. Call to Order @ 1pm
2. December meeting minutes corrected to reflect Jacqueline's correct name & spelling
 - a. Minutes approved
3. Reports of Governing Board
 - a. President's Report, Franny Kanalos
 - There are RPAC events coming up
 - Feb 21 @ Morton's Steakhouse
 - March 22 @ Shelby Twp
 - We want to start advertising Christmas Tree Auction ASAP so no other events happen the same day (ReMax Christmas Party - their date is not yet confirmed)
 - MidYear (5/9-5/11) Registration has been taken care of; board members must book their own flights
 - b. President Elect's Report, Alicia Beasley
 - We are loving on our strategic partners; meeting with Tammy next week
 - c. First Vice President's Report, Kathy Furlong
 - Constant Contact - will reschedule training for Kathy and Ashly to attend (it is a conference call)
 - d. Treasurer's Report, Camille Sawdon
 - Profit & Loss Report
 - Bill Highway - a convenient way to reimburse people; we will keep square so we don't need to get a Bill Highway card reader
 - Motion was made to close the Bank Of America account and move funds to Bill Highway
 - Motion Passed
 - Motion was made that when the Bill Highway balance goes below \$1000, the treasurer has the ability to replenish the funds back to \$5000.
 - Motion Passed
 - Motion was made to provide committee chairs with Bill Highway Debit cards in order to make pre-approved purchases.
 - Motion Passed
4. Reports of Directors
 - a. Membership Director, Jaqueline Bradley
 - Update the calendar to accommodate a Lunch & Learn for Rick Linnell
 - Need to start looking for our next board (April)
 - Elections are slated for June
 - b. Events Director, Ashly Allen
 - New strategic partners have joined, getting things caught up to date
 - Golf outing date has changed to June 2, 2023.
5. Reports of Project Teams
6. New Business
 - a. Birthday Videos
 - b. Videos of Why Women's Council
 - Both of these will be given attention at a later date
7. Adjournment

Next Governing Meeting: March 17, 2023

Thank you to our 2023 Strategic Partners

Diamond: Aaron Bisson, Farm Bureau; Kelly Parise, Union Home Mortgage; Scott Chambers, Drive Creative; Karla Orlando-Kory, 5/3 Bank; Tina McCrillis & Kevin Stripling, Home Inspection Professionals; Dante Rosa, Dante Rosa Home Loans; Rick Linnell, Linnell & Associates

Gold:

Silver: Carrie Abate, Michigan Schools & Government Credit Union; Laura Peters & Jason Kaleta, Hill Mortgage; CC Maciejewski, Simple Home Lending

Brokerage: Franny K, eXp

Strategic Partner: Wendy Smith, VanGuard Title; Christian Canter, Direct Financial; Michelle Walker, En-Vision Property Inspections; Andi Courey, Linnell & Associates; Dianna Evennou, Mortgage One; Marcella Maltese, First Priority Title; Kathy Sleboda, Fidelity National Title; Dawn Burdick, Titlecity; Tammy Lauer, Transnation Title; Enza Fattore, First State Bank; Agostino Vitiello, First Community Mortgage; Frank Foss, First State Bank; Luke Sasek, Cutco

Meeting Rules:

1. Cell phones on silent.
2. Respect one another's time: Be on time and stay for the entire meeting.
3. Avoid side conversations.
4. State your position first, then explain your point; speak to the point.
5. Evaluate ideas, not people; work towards a consensus.
6. Help create a non-judgemental environment where ideas have value and creativity is encouraged.