



Lake Pointe Network
eXp Eastside, 44623 N. Gratiot Ave.
March 17, 2023
1-2:30pm

Mission Statement: We are a network of successful Realtors®, advancing women as business leaders in the industry and in the communities we serve.

Chairs: Franny Kanalos, 2023 President, Alicia Beasley, 2023 President-Elect

1. Call to Order
2. February Meeting Minutes were approved
3. President's Report
 - a. Sam Powell - we received nothing but positive feedback
 - b. We need to have a Quarterly Review - Kathy will organize a Doodle to find a date that works for the entire board.
4. President-Elect
 - a. Lovin' on sponsors
 - b. We have a few new members
 - c. Golf Outing - we are waiting on an update from Laura Peters; there will be no King Kong this year, rather there will be a Marshmallow Drive
 - d. We need more sponsors for the Golf Outing and the Christmas Tree Auction
5. Treasurer
 - a. P&L now matches
 - b. Sam Powell event was in the black
 - c. Bill Highway is up and running; money is deposited the next day.
 - d. Bank of America account is now closed.
6. Membership Director
 - a. Motion was made to run a Facebook contest for people to LIKE, SHARE, and COMMENT on our Facebook post and the winner will get a free ticket - PASSED
7. Events Director
 - a. Will start marketing future events - Golf, Lunch & Learns, and the Christmas Tree Auction
 - b. The board thanks the Event Director for all of her hard work.
8. New Business
 - a. Committees Need to provide meeting minutes
 - b. Constant Contact - start using it
 - c. Tents - we have 10 in the storage unit, we could sell some as we don't use them all
 - d. Mixer/Elections - June 7 or 14.
9. Adjournment

Next Governing Meeting: April 21, 2023

Thank you to our 2023 Strategic Partners

Diamond: Aaron Bisson, Farm Bureau; Kelly Parise, Union Home Mortgage; Scott Chambers, Drive Creative; Karla Orlando-Kory, 5/3 Bank; Tina McCrillis & Kevin Stripling, Home Inspection Professionals; Dante Rosa, Dante Rosa Home Loans; Rick Linnell, Linnell & Associates

Gold:

Silver: Carrie Abbate, Michigan Schools & Government Credit Union; Laura Peters & Jason Kaleta, Hill Mortgage; CC Maciejewski, Simple Home Lending

Brokerage: Franny K, eXp

Strategic Partner: Wendy Smith, VanGuard Title; Christian Canter, Direct Financial; Michelle Walker, En-Vision Property Inspections; Andi Courey, Linnell & Associates; Dianna Evennou, Mortgage One; Marcella Maltese, First Priority Title; Kathy Sleboda, Fidelity National Title; Dawn Burdick, Titleocity;

Tammy Lauer, Transnation Title; Enza Fattore, First State Bank; Agostino Vitiello, First Community Mortgage; Frank Foss, First State Bank; Luke Sasek, Cutco

Meeting Rules:

1. Cell phones on silent.
2. Respect one another's time: Be on time and stay for the entire meeting.
3. Avoid side conversations.
4. State your position first, then explain your point; speak to the point.
5. Evaluate ideas, not people; work towards a consensus.
6. Help create a non-judgemental environment where ideas have value and creativity is encouraged.

Minutes