

**Mission Statement:** We are a network of successful Realtors<sup>®</sup>, advancing women as business leaders in the industry and in the communities we serve.

1. Call to Order
2. Approval of Minutes from August 2023
3. Special Guest
  - a. Debbie DeAngelo, DVP - insight on State Meeting
4. Reports of Governing Board
  - a. President's Report, Franny Kanalos
    - i. We will carpool to the State meeting
    - ii. Emails from the state should be forwarded to membership
    - iii. Certification - working with the President-Elect to complete
    - iv. For NAR NXT - get your flights soon
  - b. President Elect's Report, Alicia Beasley
    - i. MR Agenda handed out
    - ii. New Board is meeting
    - iii. Roster is NOT updating and President-Elect has been working on it; DVP will also offer some help on this.
  - c. First Vice President's Report, Kathy Furlong
    - i. Invitations for the Past Presidents' Luncheon - we need a formal invitation as well as Past Presidents' addresses
  - d. Treasurer's Report, Camille Sawdon
    - i. Budget - Motion to Approve - Motion Carries
5. Reports of Directors
  - a. Membership Director, Jaqueline Bradley
    - i. How can we increase Realtor<sup>®</sup> membership? - highlight scholarship and education; we need to provide value (could we get some partners where the members would save money for being a WCR member?); we have to SHARE OUR STORY
  - b. Events Director, Ashly Allen
    - i. Christmas Tree Auction Update - ticket order form has been sent out
    - ii. Past Presidents' Luncheon & Installation - We need to get it on social media, fliers, and email
    - iii. October Mixer - idea: Raffle ticket for bring a realtor non-member as a guest
6. New Business
  - a. Request for Halloween Party - to benefit Guardian Angels Medical Service Dogs - motion to make a basket - Motion Carries (Update: the party has been canceled due to low ticket sales; we did not spend any money on a basket as of the writing of these minutes)
7. Adjournment

Next Governing Meeting: October 20, 2023

**Thank you to our 2023 Strategic Partners**

**Diamond:** Aaron Bisson, Farm Bureau; Kelly Parise, Union Home Mortgage; Scott Chambers, Drive Creative; Karla Orlando-Kory, 5/3 Bank; Tina McCrillis & Kevin Stripling, Home Inspection Professionals; Dante Rosa, Dante Rosa Home Loans; Rick Linnell, Linnell & Associates

**Gold:**

**Silver:** Carrie Abate, Michigan Schools & Government Credit Union; Laura Peters & Jason Kaleta, Hill Mortgage; CC Maciejewski, Simple Home Lending

**Brokerage:** Franny K, eXp

**Strategic Partner:** Wendy Smith, VanGuard Title; Christian Canter, Direct Financial; Michelle Walker, En-Vision Property Inspections; Andi Courey, Linnell & Associates; Dianna Evennou, Mortgage One; Marcella Maltese, First Priority Title; Kathy Sleboda, Fidelity National Title; Dawn Burdick, Titlecity; Tammy Lauer, Transnation Title; Enza Fattore, First State Bank; Agostino Vitiello, First Community Mortgage; Frank Foss, First State Bank; Luke Sasek, Cutco

**Meeting Rules:**

1. Cell phones on silent.
2. Respect one another's time: Be on time and stay for the entire meeting.
3. Avoid side conversations.
4. State your position first, then explain your point; speak to the point.
5. Evaluate ideas, not people; work towards a consensus.
6. Help create a non-judgemental environment where ideas have value and creativity is encouraged.

Minutes