



Women's Council of Realtors, Monterey Peninsula Network, Monterey  
Regular Meeting of the Governing Board  
October 13, 2023

Location: Zoom Presiding: Alecia Hull – President  
Attendees:, Alecia Hull, Stefani Souza, Samantha Richards, Jan Burnett, Mae Lamb, Ryan White, Liz Williams, Karen Calley, Aimee Ramos.

Meeting called to order at 9:04 am

**Review of Agenda & Minutes of Last Meeting:** Minutes were approved. Alecia Hull also noted that the Network Certification was due 10.12.23 and was completed and submitted by deadline. Aisha Allen – District Vice-President and Sabrina Brown – CA President were also cc'd.

**A Financial Report: Debora Sanders submitted report digitally, Alecia Hull explained at meeting.**

Union Bank Balance - \$2,803.94.

Morgan Stanley \$5,731.32.

Bill Highway Operating Account Balance \$23,612.59.

Bill Highway Prepaid Car Balances: \$329.45.

Cash Events: \$11,506.05 (Ticket sales for event, this will be paid to cover price of meals)

Cash Donations: \$493.70

*Total: \$44,477.05*

**Income:**

Membership Dues Reimbursement: \$29.00

Samantha Richard's reimbursement parking to WCR: \$32.00

Fall Fund Raider Ticket Sales: \$9,750.00

Sponsorship: \$600.00

Past President/Donations: \$830.20

Interest: \$.02 US Bank

Interest: \$22.93 Morgan Stanley

*Total Income: \$11,264.15*

**Expenses:**

Elections Event at Islands: \$292.39

Hartford Insurance: \$500 (General Liability Policy)

Mailchip: \$39.50

Bank Fees- Member Planet, Bill Highways Anywhere Deposits: \$412.08

*Total Expense: \$1,243.97*

September Net Income: \$10,020.18, Year to Date Gain: \$3,948.17

Liz Williams inquired about the bank fees and Alecia Hull explained the fees for Member Planet (our new Eventbrite platform). Fees are comparable. Ryan asked if we are going to renew Chamber Membership as he sent the invoice to Alecia Hull.

**B. Membership: Jan Burnett & c/o Membership Stefani Souza**

Number of new members in January - 0.79% Realtor and 21% Affiliates National Affiliate Members. 84 Members, 67 Realtors & 17 Affiliates. Jan mentioned that the old roster is officially gone, so we only have one roster to work from. New members: Liz Levine, Lawrence Hernandez & Theresa Wang.

**C. Events – Mae Lamb:**

- Last Industry Event #4 Update: November 9<sup>th</sup>, 9 am. Are you ready to run for office? Join us for a discussion on how to get involved in local politics. We need REALTORS to step up and effect change in our local community. Are you ready to run? Initiations to be sent out next week.
- Installation November 30<sup>th</sup> at Marriott, board meeting beforehand at 10am. Event from 11:30-1:30. Alecia reserved. Initiations to be sent out next week.

**D. Fall Fundraiser – Samantha Richards:** 106 attendees, 48 golfers, 25 auction items, \$8,600 in sponsors.

**E. Strategic Partners – Samantha Richards & Alecia Hull**

No new at this time. Efforts are going towards fundraiser.

**F. Communications – Stefani Souza**

Stefani is back from her sabbatical leave. She is going to highlight the tournament, new members and also start working on trailblazers in our organization like past presidents, past board members.


**G. New Business:**

Taste of MCAR is November 2<sup>nd</sup> and we sponsored a table. Alecia Hull and Monica Browning will set up, Monica Browning and Aimee Ramos will take 5-6pm, Samantha Richards and Alecia Hull will take 6-7, Stefani Souza and Alecia Hull will take 7-8pm and clean up. Any others can join us in the booth. Pillar to Post has décor for us to use – Havana nights theme, churros for food along with rice pudding to go along with the theme.

**Meeting adjourned at 9:47 am. Next Board Meeting will be at tentatively prior to Installation on November 30<sup>th</sup>, 2023 at 10 am at the Marriott.**

**Respectfully submitted by Alecia Hull, 2023 President, Women’s Council of Realtors**

**Date: 10.23.2023 Signature:**

DocuSigned by:  
  
BD10692070AA4C9...