



## A Regular Meeting of the Governing Board

Date: October 11, 2023  
Time: 8:48 a.m.  
Place: ROC Title Office, 2240 McCulloch Blvd N., Lake Havasu City AZ 86403

I. Attendees

Cindy Pearce, Lisa Cordeiro, Kate Olsen, Allison Paoli, Lora Pearce, Trisha Kem, Melanie Block.

II. Approval of Previous Meeting's Minutes – Cindy Pearce, President

Discussion of the governing board minutes of September 27, 2023. Since we did not have quorum, vote will be tabled until the next board meeting.

III. Governing Board Actions

The following action was taken:

Discussion of proposed budget. Since we did not have quorum and budget is due October 13, 2023, the vote will be requested to all board members by email.

IV. Financial Report:

*Kate Olsen, Treasurer*

Nothing new to report.

V. Officer's Reports:

*President, Cindy Pearce*

Janace Hartman had back surgery and recovery is not going well. We will send well wishes and flowers from the network. Betty Hobbs, title officer, requested information from Cindy on how to join our network, Cindy will present her information to the membership director. Cindy informed the board that we do not have a list of past presidents in our Google drive or on the WCR microsite; she was able to acquire a list from past president Carolyn Altman. Cindy has uploaded this list to our Google drive and WCR national microsite, and encouraged the board to include these past presidents in the installation invitations.

*President Elect, Lisa Cordeiro*

Preparation for the 2024 planning retreat is underway and scheduled for November 4, 2023, at Destination Havasu conference room. Installation meal has been tentatively set up, she will be confirming with venue (Shugrue's) about price. Lisa suggested that we need a photographer to add to our strategic partner membership.

*First Vice President, Ann Beede*

Not present.

*Events Director, Allison Paoli*  
Nothing new to report.

*Membership Director, Becky Goldberg*  
Not present.

*Lenea Shaver, Hospitality Manager*  
Not present

*Lora Pearce, Communications Director*  
She has been working on getting the word out about the "New Member Nudge". Lora said we got a new member Heather Gewecke signed up. President Cindy Pearce did not see a new member notice. Lora and Cindy will check on the status.

*Trisha Kem, Strategic Partners*  
Mortgage West Financial, Theresa Crowell/Austin Ruffner were given Strategic Partner packet last week. Trisha indicated due to a mix-up, they had paid but Trisha's records indicated they had not, and one or both of the partners had attended most of our Empower Hour meetings, and paid for their own lunch. A motion was made to reimburse Mortgage West Financial for Empower Hour lunches paid and allow 2023 Tickets for lunch and events to be used for 2024, including the addition of the 2024 tickets when Mortgage West Financial renews for 2024; along with a note of sincere apologies and expression of thankfulness of their support. Since we did not have quorum, vote will be tabled until the next meeting of the governing board.

VI. New Business

*Liability Insurance* quote received from Anthony Oskolkoff.

The quote appears to be quite costly for our budget. President Cindy Pearce will contact Anthony for a different quote and reach out to other local agencies for liability insurance quotes.

*WOW Wednesday*

Event director Allison Paoli reminded all of us about WOW Wednesday on October 18, 2023. Please attend this zoom meeting in the morning or afternoon.

VII. Old Business

*Call list for upcoming events.*

Everyone had much success, and all of the members contacted had positive reactions to being called personally. Several board members indicated there are many interested members for the next event and installation. President Cindy Pearce will send out a constant contact and email invitation for both.

*Strategic Partner of the Year & Realtor Member Of The Year*

All present had no recommendations for Strategic Partner of the Year & Realtor Member Of The Year. . Since we did not have quorum, the vote will be tabled to the next governing board meeting.

VIII. Adjournment

Next governing board meeting, which will be the final 2023 board meeting for the year, is scheduled for Saturday, November 4, 2023.

Meeting was adjourned at 9:35 am.

Respectfully submitted,

Cindy Pearce, President