

SEPT. 2013

VOLUME 2013 ISSUE 3

Get Ready.

Women's Council of
REALTORSFOLLOW US ONLINE AT: www.kcnorthlandwcr.com
Or the State site www.wcrmo.org

The Northland Chapter continues to grow in numbers and enthusiasm. As President, I am so happy to see the involvement of the members. My goal for this year was that more members would get involved this year. As I have stated throughout this year, this is not about me nor the board alone. It takes EVERYONE to grow and get the value and education that Women's Council of Realtors has to offer.

Our August meeting on Clay and Platte County Economic updates was greatly attended, as always. We have decided that next year we need to break them into 2 separate meetings. We just run out of time and the quality of the meeting is valuable to all that attend.

At our September meeting we were honored to have Richard Mendenhall, the 2001 National Association of Realtors President, and still active in local and State meetings.

Our October meeting will be a Continuing Education class at the Riverfront Retirement Complex [on the 10th, 12:30-4pm](#). The class will be on Property Disclosures, what we need to be aware of and lawsuits that have occurred.

Jennifer Langston-Justus will be our Membership Chair next year and Sandi Schmude our Program and Education Chair. They will both be joining me at this year's National Conference in San Francisco [November 6-10th](#).

The November meeting will be on KCRAR updates and the Installation will be in December.

Thanks again for all of your help this year. Excited as to what 2014 will bring!

Lin



What's Coming up?

- October 10, 2013 Continuing Education; Elections

BE THERE!

- November 7, 2013 Current Issues at KCRAR with Jan Pringle @ Shoal Creek
- November 6-11, 2013 NAR/WCR National Convention in San Francisco, CA
- December 5, 2013 Officer Installation at Shoal Creek

The Women's Council of REALTORS® is a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and Industry leaders.

QUARTERLY MEETING IN SEPTEMBER



The State Chapter finished their big fund raiser with a drawing at the Board of Directors meeting on September 20th in Kansas City. The winner is **Stephanie Campbell** from St. Roberts, a member in the Rolla area. Shown here with Treasurer Alan Wheat and Ways & Means Chair Carole Harris, Stephanie received a Royal Caribbean Cruise gift certificate for \$2,000 to go anywhere, at any time, for any length of time, plus \$1,000 in CASH.

Needless to say, she was so excited she nearly did cartwheels down the aisle to pick up her prize.

Bon Voyage Stephanie!

Here are Missouri's State Officers for 2014

President- Randi Bishop, Columbia



President-elect - Alan Wheat, Jefferson City



Treasurer-Isabelle Walker, Springfield

Secretary- Lin Van Meter, Kansas City Northland



VP Membership - Deana Wolfe, Tri Lakes

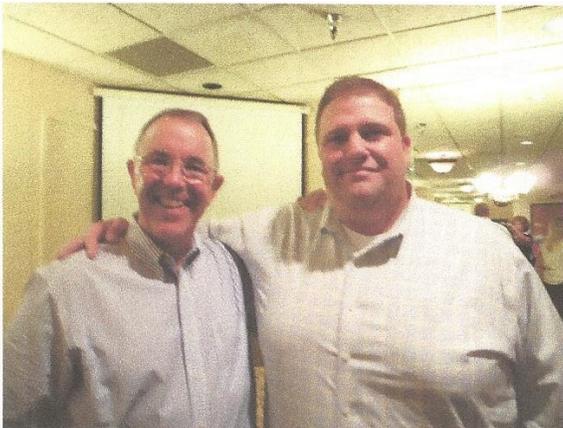


Governor-Donna Joerling, Lake of the Ozarks

AUGUST County Updates”

Jim Hampton FROM Clay County Two weeks after choosing not to renew an annual contract with the Clay County Economic Development Council, the County Commission took a new approach Feb. 19, adopting a contract naming Greg Martinette the county’s development consultant. To form the alliance, Martinette will work with an advisory group that he said currently includes representation from Kansas City Power & Light among other county economic professionals. The last four years have been tremendously successful for economic development in Liberty, and we see no benefit to an additional economic development organization,”

Alicia Stephens from Platte County reported on a community forum to discuss the pros and cons of building a community center on the Platte County R-3 School District campus. The information covered a wide range of topics from why the district is considering this proposal, to how the project would be funded and if a bond issue would be required to support the project.



SEPTEMBER brought us Eddy Sailor introducing Richard Mendenhall who presented: TOADS, ROADS AND CODES

“Facts in Real Estate That You May Not Know, But Probably Should”.

Mr. Mendenhall is former Missouri State Association President as well as former National Association of Realtors president. He was a Green Beret in the Viet Nam war and an all around wonderful person. He says he is, “Just Richard”.

Richard told us, “Technology is not kind, it doesn’t wait; it just slams into us. If you have one foot in the past and one foot in the future, you are peeing on the present”. The new language is binary. The biggest change in the real estate industry in the last 60 years is roads. In the 1950’s President Eisenhower set up the interstate highway system. Before that time there were 2,000,000 miles of paved roads. We now have over 42,000,000 miles of paved roads. It certainly makes showing property easier on paved roads.

He discussed the values of Trulia, Zillow and Realtor.com and gave the average listing price in the Kansas City Metropolitan area as \$189,820.

The bottom line is to be aware of what’s going on in our industry and always plan for The worst while doing your best.

2014 LOCAL OFFICER SELECTION TO BE VOTED OCTOBER 10, 2013



PRESIDENT- LIN VAN METER



PRESIDENT-ELECT- EMILY SICKS

TREASURER- NITA GREEN



MEMBERSHIP CHAIR- JENNIFER LANGSTON-JUSTUS

SECRETARY- GENA CLAXTON

