Women's Council of REALTORS [®]	midyear meeting Conference Program			
	WASHINGTON, D.C. JUNE 3-5, 2025			
	REGISTRATION DESK			
Location: Meeting Room 16	Hours: Tuesday Wednesday Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity Image: Complexity <th>Women's Council Registration is equired to attend all ion-ticketed events</th>	Women's Council Registration is equired to attend all ion-ticketed events		
Schedule of Events MONDAY, JUNE 2				
12:30 p.m. – 4:30 p.m.	▲ Successful Communication: Speaker and Spokesperson Training Instructor: Julie Donaldson (Sign-in: 12:00 p.m. – 12:30 p.m.) ★ \$	Meeting Room 12-14		
	TUESDAY, JUNE 3			
9:00 a.m. – 12:00 p.m.	+ Executive Committee	Meeting Room 8 & 9		
9:00 a.m. – 12:00 p.m. 9:00 a.m. – 2:30 p.m.	·	Meeting Room 8 & 9 Meeting Room 11		
	+ Executive Committee	C C		
9:00 a.m. – 2:30 p.m.	 + Executive Committee + Leadership Institute Training A PMN Course: Leadership Unlocked: Find Your Voice, Fuel Your Vision (ALL NEW!) 	Meeting Room 11		
9:00 a.m. – 2:30 p.m. 10:00 a.m. – 3:00 p.m.	 + Executive Committee + Leadership Institute Training ▲ PMN Course: Leadership Unlocked: Find Your Voice, Fuel Your Vision (ALL NEW!) Instructors: Carrie Little and Sabrina Brown (Sign-in: 9:30 a.m. – 10:00 a.m.) ★ \$ 	Meeting Room 11 Meeting Room 12-14		
9:00 a.m. – 2:30 p.m. 10:00 a.m. – 3:00 p.m. 12:15 p.m. – 1:30 p.m.	 + Executive Committee + Leadership Institute Training ▲ PMN Course: Leadership Unlocked: Find Your Voice, Fuel Your Vision (ALL NEW!) Instructors: Carrie Little and Sabrina Brown (Sign-in: 9:30 a.m 10:00 a.m.) ★ \$ + Past National Presidents Luncheon 	Meeting Room 11 Meeting Room 12-14 River Birch Ballroom A		

2:30 p.m.– 3:15 p.m.	Voices & Visions: A Candid Conversation with the Candidates ★	Anacostia D/E
3:00 p.m. – 4:30 p.m.	p.m. – 4:30 p.m. Technology Investment Committee	
3:30 p.m. – 4:15 p.m.	Regional Caucus – Central Regional Caucus – East Regional Caucus – West	Potomac 3 Anacostia D/E River Birch
4:30 p.m. – 6:00 p.m.	▲ PMN Reception & Marketplace (includes Award of PMN designation) This is a FREE event for members who pay PMN designee and candidate annual dues. Tickets are available to purchase for all registrants who wish to attend.	Potomac 1

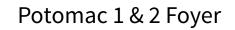
WEDNESDAY, JUNE 4

7:30 a.m. – 9:45 a.m.	Conference Welcome, "Overcoming Fear, Building Resilience and Taking Action" with Guest Speaker: Kim Rittberg & Marketplace * \$ <i>A light breakfast will be served from 7:30 – 8:30 a.m. Program will start at 8:00 a.m.</i>	Potomac 1 & 2
9:50 a.m. – 10:30 a.m.	Owning Your Success: Breaking Free from Imposter Syndrome & Marketplace Moderator: Tammy Noll Adams, Panelists: Michelle Mills Clement, Kim Rittberg and Sarah Ware ★\$	Potomac 1 & 2
10:30 a.m. – 11:30 a.m.	Finance & Budget Committee	Meeting Room 12-14
10:45 a.m. – 11:30 a.m.	Real Estate Outlook: Insights, Trends & Forecasts and Marketplace Speaker: Jessica Lautz \$	Potomac 1 & 2
10:45 a.m. – 12:45 p.m.	Drop-In Tech Support	Meeting Room 10
1:30 p.m. – 3:00 p.m.	Governing Board (Sign-in: 1:00 p.m. – 1:30 p.m.)	Potomac 1 & 2
4:00 p.m. – 5:30 p.m.	NAR Event: Regional Caucuses	
5:30 p.m. – 6:45 p.m.	▲ RPAC Reception	Marriott Marquis, Salons 7-10

THURSDAY, JUNE 5

6:00 a.m.	Sunrise Walk	Hotel lobby
8:30 a.m. – 1:00 p.m.	NAR Event: Board of Directors	
8:00 a.m. – 9:00 a.m.	Learning Series - Concurrent sessions	See chart on page 6
9:00 a.m. – 9:30 a.m.	Coffee Break	Potomac 1 & 2 Foyer
9:15 a.m. – 10:15 a.m.	Learning Series - Concurrent Sessions	See chart on page 6
10:00 a.m. – 10:45 a.m.	re:Members (formerly Billhighway) Myth Busters Speaker: Amy Motta	Meeting Room 12-14
10:30 a.m. – 11:30 a.m.	Learning Series - Concurrent sessions	See chart on page 6

12:15 p.m. – 1:00 p.m. Voting Delegate Check-in





Potomac 2 & 3

Schedule is subject to change. * Network Topics \$ Business Topics 🔺 Course/Event registrants only + Open to committee members



midyearmeeting

WASHINGTON, D.C. **JUNE 3-5, 2025**

National Industry Strategic Partners





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Conference Notes

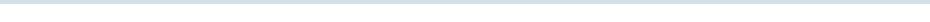
Marketplace

This high-energy format provides education, business exchange and networking for our conference attendees and National Strategic Partners. Stop by to visit with our National Partners and learn more about the services they offer.

REALTOR Team Store®

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Visit their website to see their Women's Council products. Be sure to stop by our registration desk to pick up a coupon for free shipping for your next online order.



MONDAY, JUNE 2

Successful Communication: Speaker & Spokesperson Training 12:30 p.m. – 4:30 p.m. *Room: Meeting Room 12-14*

Registration Fee: \$160 on-site (based on availability)

Performance Management Network Let's drop the mic on the myth that public speaking isn't for everyone. Many people believe if they are not born to speak or a professional speaker they can't learn to do it with confidence. We're giving you tips to structure your presentations and turn that anxiety into energy. It's time to step up to the mic and tell your story!

SPEAKER

Julie Donaldson

This course counts as credit towards the PMN designation.

TUESDAY, JUNE 3

PMN Pop-Up Course: Leadership Unlocked: Find Your Voice, Fuel Your Vision (ALL NEW!)

10:00 a.m. – 3:00 p.m. *Room: Meeting Room 12-14*

Registration Fee: \$160 on-site (based on availability)



The Women's Council of REALTORS[®] is thrilled to introduce an all-new PMN course launching in 2025! This innovative core content for our prestigious designation is crafted to enhance your leadership skills, broaden your professional opportunities, and empower you to thrive in today's ever-evolving marketplace.

At Women's Council, we believe in the transformative power of connections, collaboration, and lifelong learning. Now is your moment to lead boldly, stay ahead of the curve, and set the benchmark for excellence in real estate. Don't wait—take the next step in your leadership journey.

SPEAKERS



Carrie Little, PMN



Sabrina Brown, PMN

Snack Break .realtor → .realestate	 1:00 p.m. – 4:00 p.m. <i>Room: Meeting Room 16 – Located at Registration</i> Join us for a special snack break courtesy of get.realtor. We're serving up warm pretzels with a selection of delicious dips exclusively for Women's Council attendees! (While supplies last.)
Opportunity and Growth Committee	1:00 p.m. – 2:30 p.m. <i>Room: Meeting Room 8 & 9</i>
	The Opportunity and Growth Committee's role is expanding Women's Council's reach and fostering a diverse and inclusive leadership environment. With a focus on leadership and talent identification, the committee aims to cast a wider net to identify emerging leaders and cultivate their potential within our membership.
First-Time Conference Attendee Orientation	1:45 p.m. – 2:15 p.m. <i>Room: Anacostia D/E</i>
	Welcome First Time Attendees! Make sure you attend this session designed just for you to ask questions, get oriented with the meeting venue, learn more about the schedule of events, and meet other first-timers. Our Women's Council community is eager to meet you!
Voices & Visions: A Candid Conversation	2:30 p.m. – 3:15 p.m. <i>Room: Anacostia D/E</i>
with the Candidates	Join us for <i>Voices & Visions</i> , a special session where voting members will hear directly from the 2026 Candidates. This moderated fireside chat will replace the traditional "Meet the Candidates" format, allowing ample time for each candidate to share their perspectives. The conversation will center on the organization's values, with thought-provoking questions focused on leadership vision, personal growth, membership growth, diversity & inclusion, and innovation. Don't miss this empowering opportunity to engage with the future leaders of our Council.
Technology Investment Committee	3:00 p.m. – 4:30 p.m. <i>Room: Meeting Room 9</i>
	The Technology Investment Committee's charge is to review where we are today with our technology initiatives, what's underway and the associated timelines, and may be utilized to make recommendations as to next steps for the Council.



TUESDAY, JUNE 3 (continued)

3:30 p.m. – 4:15 p.m.

4:30 p.m. – 6:00 p.m.

Regional Caucuses

Rooms: Central: Potomac 3 **East:** Anacostia D/E West: River Birch

Brought to you by your National Liaisons, gather with your region to kick off the conference. We'll discuss current issues of interest that will provide you a road map of everything exciting and new at Women's Council.

Click here to see a map of the regions.

PMN Reception & Marketplace



Room: Potomac 1 Join us for a networking event designed for PMN designees and candidates. This is the perfect opportunity to mingle, expand your professional circle, and build lasting relationships. This event is free to members who pay PMN designee and candidate annual fees AND are registered for the conference as "Women's Council Meetings". Be sure to stop by the Women's Council registration desk to pick up your free ticket.

Not yet a PMN designee or candidate but wish to attend? Guest tickets will be sold at the registration desk for \$30. If you purchased a ticket in advance, your ticket will be available at the registration desk.

Click here to learn more about the PMN designation.

WEDNESDAY, JUNE 4

Conference Welcome, "Overcoming Fear, **Building Resilience** and Taking Action" & **Marketplace**

7:30 a.m. – 9:45 a.m. Room: Potomac 1 & 2 A light breakfast will be served from 7:30 a.m. – 8:30 a.m. Welcome starts at 8:00 a.m.





Kick off the conference with an inspiring welcome from President Tammy Noll Adams, PMN, followed by a powerful keynote from Kim Rittberg, 'Overcoming Fear, Building Resilience, and Taking Action'—a session guaranteed to spark motivation and momentum!

Former media executive and award-winning video coach Kim Rittberg shares how fear nearly kept her from the life she wanted—and how she fought back. In this inspiring session, Kim walks you through her 4-step process to identify fear, build resilience, and take bold action toward your personal and professional goals. You'll identify what's holding you back from your goals and leave with a clear action plan to break through what's holding you back and move forward with confidence.

Tammy Noll Adams, PMN

KEYNOTE SPEAKER



Kim Rittberg

Owning Your Success: Breaking Free from Imposter Syndrome & Marketplace

9:50 a.m. – 10:30 a.m. Room: Potomac 1 & 2

Even the most accomplished leaders can sometimes question their worth. In this powerful panel, we'll dig into the roots of imposter syndrome — those persistent feelings of self-doubt despite evidence of success — and explore how they uniquely impact women in real estate. From navigating tough conversations and negotiating with confidence to silencing the inner critic — this conversation will inspire and empower you to own your voice, value, and vision.

MODERATOR



Tammy Noll Adams, PMN



Michelle Mills Clement

PANELIST

Kim



Rittberg



Sarah Ware, PMN

Real Estate Outlook: Insights, **Trends** & Forecasts and Marketplace

10:45 a.m. - 11:30 a.m. Room: Potomac 1 & 2

In this dynamic session, we'll unpack the latest market trends, economic indicators, and forecasts shaping the future of real estate. From shifting consumer behaviors and inventory challenges to mortgage rates, and legislative changes - this deep-dive delivers the insights you need to navigate what's next.

SPEAKER



Jessica Lautz



WEDNESDAY, JUNE 4 (continued)

Drop-In Tech Support (Website)	10:45 a.m. – 12:45 p.m. <i>Room: Meeting Room 10</i>			
	Stop by our Drop-In Tech Support room—Valarie Lindsey, Technology Director, will be available to answer your questions and provide one-on-one assistance with anything related to the new Women's Council website.			
Governing Board	1:30 p.m. – 3:00 p.m. (Sign-in: 1:00 p.m. – 1:30 p.m.) <i>Room: Potomac 1-2</i>			
	Governing board members sign-in for the meeting.			
	*National Governing Board members consist of the current National Leadership Presidents who remain REALTORS®, 2025 National Liaisons, 2025 Executive Comm State Presidents, and 2025 State Liaisons.			
Women's Council RPAC Reception	5:30 p.m 6:45 p.m. Off-site event: Marriott Marquis, 901 Massachusetts Ave, Washington, D.C. (Salons 7-10)	GUEST SPEAKERS		
	Tickets: Pre-purchased tickets can be picked up at Will Call outside Salons 7–10 from 5:15 – 6:30 p.m. Ticket sales are still open: \$50 (includes one drink ticket, appetizers, RPAC speakers, music & networking).			
	Exclusive event for REALTOR [®] Members Only – Connect, celebrate, and support the future of real estate! Women's Council President Tammy Noll Adams challenges us to raise \$15,000—let's beat the goal!	Kitty Wallace		
	Click here to Buy at Ticket, Invest in RPAC or Do Both! Your contribution is split between National RPAC and the State PAC in your state.			

Natalie Davis

THURSDAY, JUNE 5

Sunrise Walk	6:00 a.m. Maat in the hetel lebby at 6:00 am far a briek welly with your Wemen's Council friends			
	Meet in the hotel lobby at 6:00 am for a brisk walk with your Women's Council friends.			
Learning Series - Concurrent Sessions 8:00 a.m 11:30 a.m. See chart on page 6 —				
re:Members (formerly Billhighway) Myth Busters	10:00 a.m. – 10:45 a.m. <i>Room: Meeting Room 12-14</i> Join us for a lively session where we debunk common misconceptions and shed light on how the system really works. Bring your questions—no myth is too big or too small to bust!	SPEAKER		
Voting Delegate Check-in	 12:15 p.m. – 1:00 p.m. <i>Room: Potomac 1 & 2 Foyer</i> Voting Delegates: As a reminder, if you are eligible to vote, you must be a commember registered for the Women's Council conference with corresponding feed Section 4 of the National Bylaws. See National Bylaws for voting eligibility. All whave registered for the Women's Council conference by May 22, 2025 at 11:2 be eligible to vote. 2025 Local Network Presidents, National Governing Board*, 	es paid, as per Article X, voting delegates must 59 p.m. CST in order to		
	at-large will check-in for the election and must be physically present to vote. *National Governing Board members consist of the current National Leadership team, Past National Presidents who remain REALTORS®, 2025 National Liaisons, 2025 Executive Committee members, 2025 State Presidents, and 2025 State Liaisons.			
	Communication Notice: All voter information, including links for voting day, will be sent to the with your wcr.org login.	e email address associated		
Elections (Midyear Business Meeting)	1:00 p.m. – 2:30 p.m. <i>Room: Potomac 2 & 3</i>			
	All members are encouraged to attend. This is a once-a-year opportunity to see how the Council's leaders are elected to serve.			



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	RIVER BIRCH			
8:00 A.M. – 9:00 A.M.	9:15 A.M. – 10:15 A.M.	10:30 A.M. – 11:30 A.M.		
Power Up Your Presence: Using AI and Social to Market Your Network and Events	Level Up Your Leadership: Pathways to National Involvement	Ask & Learn: Navigating the New Women's Council Website		
With the test of test	MODERATORPANELISTPANELISTImage: Descent relation of the sector	Visit<		
	POTOMAC SALON 1			
8:00 A.M. – 9:00 A.M.	9:15 A.M. – 10:15 A.M.	10:30 A.M. – 11:30 A.M.		
Powerhouse Programs: Elevating Your Local Network to the Next Level	Listing Secrets Unleashed: How to Outmaneuver Competitors and Win Every Time	Beyond the Welcome: Member Magic Through Smart Recruitment & Retention		
Adam Tripp, PMNCathy Heshmat, PMNTaffy Maurer, PMN	Bethany Brokaw, PMN	Renee Roque, PMN		
	POTOMAC SALON 2			
8:00 A.M. – 9:00 A.M.	9:15 A.M. – 10:15 A.M.	10:30 A.M. – 11:30 A.M.		
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	ANACOSTIA D/E			
	9:15 A.M. – 10:15 A.M.	10:30 A.M. – 11:30 A.M.		
 Network Training Business Training Both Network and Business Training 	<section-header><section-header> Lead Like a Woman in a Shifting Market Image: Image of the state of the</section-header></section-header>	<section-header><section-header></section-header></section-header>		





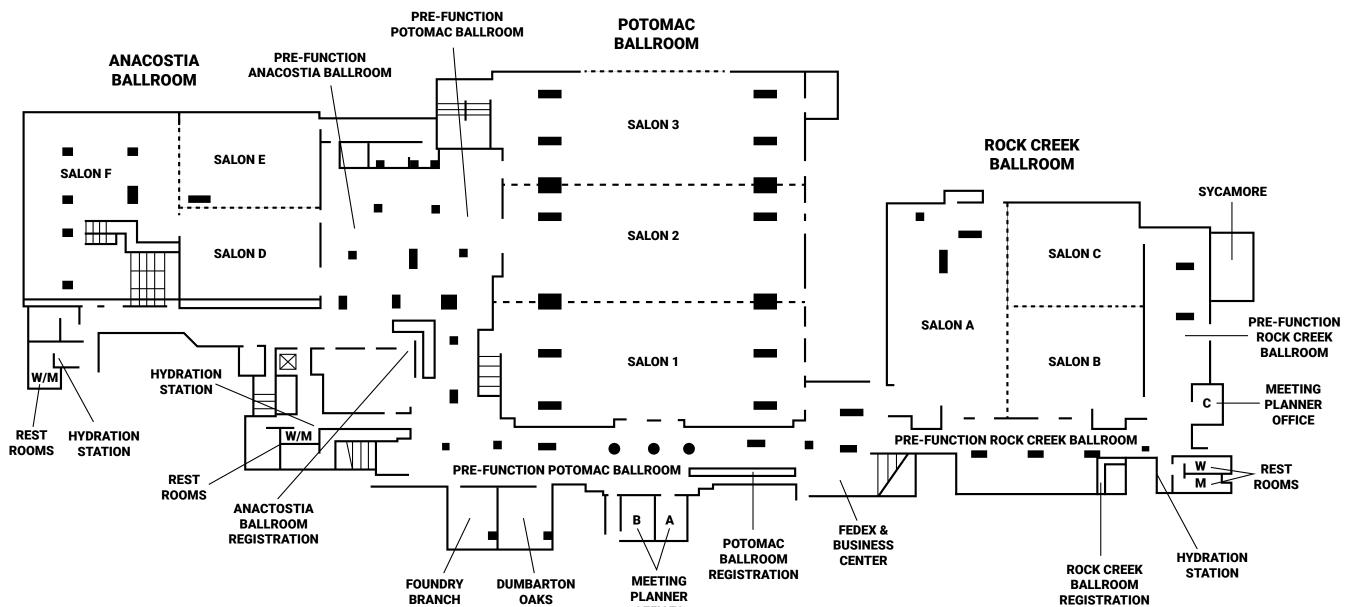
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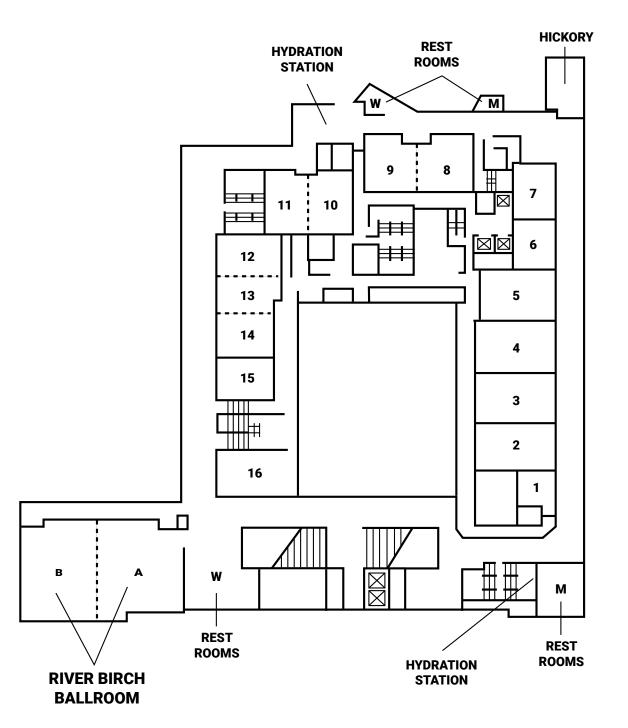
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MEETING ROOM LEVEL

