

WHY SHOULD I JOIN SEATTLE METRO WCR?

- 1. You Will Make More Money. WCR members average \$101,420 income per year vs. the national income average of \$34,900. Members earn an average \$11,713 in referrals through the robust WCR local and national referral network.
- 2. **Great Networking Opportunity.** Whether it's finding the perfect vendor to complete your Rolodex or meeting other agents, the ability to network with others at the top of their field is priceless. There is beauty in comradery with other industry professionals that can relate to your business.
- 3. **Culture of Success.** We are shattering the stigma that you need to break the competition in order to find success. Instead, you'll find a group of likeminded people who collaborate, with a true desire to help each other strive for their personal best.
- 4. Informative Monthly Meetings. Stay abreast of changes in the industry, learn new skills to keep you at the top of your game, and hone your communication style for continued growth in leadership. Our monthly meeting topics are designed to keep your toolbox full!
- 5. **Fun Socials!** More time to connect with members and build deeper relationships than we can in a 90 minute meeting. Whether you are here to make a friend, or give someone an emotional boost, these ladies are a fabulous good time!
- 6. **Peer Mentoring & Accountability.** We offer 3 free mentoring sessions a year that are for members only. These are small group round tables to help you improve skills such as your listing presentation, buyer presentation, negotiating skills, etc.
- 7. **Performance Management Network Training.** The PMN suite of professional performance training courses are focused on keeping your business out front and on top of an ever changing market.

HOW CAN I GET MORE INVOLVED?

- 1. **Volunteer**: Commit 1-2 hours per month for different projects (calling members for special events, greeters, check in, raffle procurement, etc.)
- 2. **Leadership Opportunities**. Commit 1-3 hours per week in various local leadership roles (Board positions, committee chairs, etc.) State and National leadership positions are also available.

WHERE CAN I LEARN MORE?

Seattle Metro Group Facebook Page: search: "Seattle Metro Chapter Women's Council of Realtors"

Local Chapter Website: http://www.wcr.org/chapter-sites/washington/seattle-metro/

National WCR Website: http://www.wcr.org/