



Schedule at a Glance ♦ Sheraton New Orleans

Schedule as of 9.11.26 – Subject to change

+ Committee members only ♦ Admission by ticket only ★ Network Topic \$ Business Topic

WEDNESDAY, NOVEMBER 4, 2026

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| 8:30 a.m. – 12:00 p.m. | + Executive Committee |
| 9:00 a.m. – 2:30 p.m. | + Leadership Institute Training |
| 10:00 a.m. – 3:00 p.m. | ♦ PMN Course: Effective Negotiating: From Offer to Outcome (Newly Revised!)
Instructor: Carrie Little, PMN |
| 3:15 p.m. – 3:45 p.m. | + National Leadership Team & 2026 State Presidents Meeting |
| 3:15 p.m. – 3:45 p.m. | + Ambassadors Committee Meeting |
| 4:00 p.m. – 4:30 p.m. | First Time Conference Attendee Orientation |
| 5:00 p.m. – 6:30 p.m. | ♦ PMN Reception, PMN Awards & Marketplace (Open to all with a ticket) <ul style="list-style-type: none"> This is a FREE event for members who pay PMN designee & candidate annual fees Guest tickets are available for purchase for non-PMN designees and candidates. |

THURSDAY, NOVEMBER 5, 2026

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| 7:30 a.m. – 5:00 p.m. | Marketplace – Come Meet Our Strategic Partners |
| 7:30 a.m. - 9:30 a.m. | Welcome Coffee & Keynote "The 2-Minute Test: Speak with Impact, Own Every Moment"
Colleen Hauk ★\$ (Coffee & tea will be available from 7:30 – 8:30 a.m., program starts at 8:00 a.m.) |
| 9:45 a.m. – 10:30 a.m. | Economic & Market Trends Update \$ (Lawrence Yun) |
| 10:45 a.m. – 11:30 a.m. | Rising Stars Panel (Moderated by: Cheryl Keller) |
| 11:45 a.m. – 12:30 p.m. | From Presence to Influence: Elevating Your Personal Brand in a Digital World \$ (Christine Wren) |
| 2:00 p.m. – 3:15 p.m. | Regional Caucuses (3 concurrent) |
| 3:30 p.m. – 5:15 p.m. | Celebration of Achievements (Awards included: Certified Networks, Certified with Excellence, 2026 Leadership Institute Class and the Starfish Impact Challenge) |

FRIDAY, NOVEMBER 6, 2026

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| 8:30 a.m. – 9:45 a.m. | Morning Kickoff & Working Smarter with AI: Everyday Tools for Your Real Estate Business \$
(Sam Mehrbod) |
| 10:00 a.m. – 10:45 a.m. | Beyond Residential: New Markets, New Money Panel |
| 11:00 a.m. – 12:30 p.m. | Local Network Best Practices Session |
| 2:00 p.m. – 3:00 p.m. | Opportunity and Growth Committee |
| 3:00 p.m.-3:45 p.m. | "Who's Next: The Future of Leadership in Real Estate" NAR Session offered by Women's Council \$ (Session will take place off-site at the convention center. Premier Access registration is required.) |
| 6:00 p.m. – 9:15 p.m. | ♦ WCR Inaugural Gala
6:00 – 6:45 p.m. Cash Reception, 7:00 – 9:15 p.m. Dinner/Program & 9:15 p.m. Afterparty |

SATURDAY, NOVEMBER 7, 2026

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| 7:00 a.m. | Sunrise Wellness Walk (Meet in the hotel lobby at 7:00 a.m.) |
| 9:00 a.m. – 10:00 a.m. | Influence by Design: Owning the Room ★\$ (Offered by Leadership Institute) |
| 9:00 a.m. – 10:00 a.m. | Future-Proof Your Women's Council Network: Leadership, Partnerships & Sustainability★
(Sabrina Brown, PMN) |

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9:30 a.m. – 10:30 a.m.	Finance and Budget Committee
10:15 a.m. – 11:15 a.m.	Leadership That Lifts: Same situation. Different energy. Different outcome. 🌟💰 (Offered by Leadership Institute)
10:15 a.m. – 11:15 a.m.	The FOMO Effect: Making Your Network Events the MUST-Attend Events in Your Area 🌟 (Kelsie Stites, PMN)
1:00 p.m. – 2:00 p.m.	Be BRAVE: Becoming the Leader Others Feel Safe Growing Around 🌟💰 (Offered by Leadership Institute)
1:00 p.m. – 2:00 p.m.	The 360° Referral Machine 💰 (Sarah Libengood, PMN)
2:15 p.m. – 3:15 p.m.	Learning Series
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SUNDAY, NOVEMBER 8, 2026

7:30 a.m. – 9:00 a.m.	+Past National Presidents Breakfast
9:30 a.m. – 12:00 p.m.	Governing Board (Sign in: 9:00 a.m.) - Meet the Candidates for 2028 Leadership Team

Women's Council Registration Desk

Check-in and on-site registration takes place at the WCR registration desk in the Sheraton New Orleans. Pick up your badge, advance-purchased tickets, and PMN Candidate/Designee tickets for the Wednesday evening reception.

Wednesday: 9:30 a.m. – 6:30 p.m. Thursday: 7:00 a.m. – 3:00 p.m. Friday: 8:30 a.m. – 12:00 p.m.

PMN Reception and Awards

Wednesday, November 4, 5:00 – 6:30 p.m. - Open to all with a ticket

Free access for members who pay PMN designee and candidate annual fees and are registered for the conference (WCR Only or Premier Access). Pick up your free ticket at the Women's Council registration desk. Guest tickets available for purchase for non-PMN designees and candidates.

Guest Tickets (Early Bird through Sept 30): \$25 or Regular Rate: \$30

Refund policy: Written request required by October 14. No refunds after that date.

Inaugural Gala

Friday, November 6: 6:00 – 9:15 p.m. (Afterparty immediately following)

Installation of 2027 National President Carolyn Altman, PMN, National Officers, and 2027 National Liaisons.

Early Bird (through Sept 30): \$150 / person OR Table of 10: \$1,450

Regular (Oct 1 – Oct 22): \$160 / person

- Ticket sales close at midnight on October 22. No tickets sold after this date.
- Seating is assigned on a best-available basis. To sit together, all tickets must be in one order. Individual seating requests cannot be accommodated.
- Tickets issued under the purchaser's name. Group purchasers are responsible for distributing all tickets (WCR will not maintain a group member list).
- Pick up at the WCR registration desk or Will Call on the night of the event.
- Special dietary needs: contact events@wcr.org by October 22. Vegetarian meals available upon request at the event.
- Refund policy: Written request required by October 14. No refunds after that date.

Trade Expo — Volunteer Opportunity

Women's Council will be exhibiting at the Expo and is looking for members to represent the Council at the booth. A great opportunity to serve nationally, network with real estate professionals, and promote Women's Council to a wider audience. To volunteer for a 2-hour shift, contact jthomas@wcr.org. Expo dates and times are TBA.

NAR Events

RPAC Major Investor Event: Sat, Nov 7 · 6:30 – 9:30 p.m.

Leadership Celebration (invitation only): Sun, Nov 8 · 5:30 – 7:00 p.m.

Board of Directors: Mon, Nov 9 · 8:30 – 11:00 a.m.