Conference Schedule ♦ Sheraton New Orleans

Schedule as of 9.29.26 – Subject to change

\+ Committee members only ♦ Admission by ticket only Network Topic $ Business Topic

WEDNESDAY, NOVEMBER 4, 2026

8:30 AM – 12:00 PM	**+ Executive Committee**
9:00 AM – 2:30 PM	**+ Leadership Institute Training**
10:00 AM – 3:00 PM	**♦ PMN Course: Effective Negotiating: From Offer to Outcome (Newly Revised!)** Instructor: Carrie Little
3:15 PM – 3:45 PM	**+ National Leadership Team & 2026 State Presidents Meeting**
3:15 PM – 3:45 PM	**+ Ambassadors Committee Meeting**
4:00 PM – 4:30 PM	**First Time Conference Attendee Orientation**
5:00 PM – 6:30 PM	**♦ PMN Reception, PMN Awards & Marketplace** (Open to all with a ticket) • This is a FREE event for members who pay PMN designee & candidate annual fees • Guest tickets are available for purchase for non-PMN designees and candidates.

THURSDAY, NOVEMBER 5, 2026

7:30 AM – 5:00 PM	**Marketplace: Come Meet Our Strategic Partners**
7:30 AM - 9:30 AM	**Welcome Coffee & Keynote "The 2-Minute Test: Speak with Impact, Own Every Moment"** **Colleen Hauk $** Coffee & tea will be available from 7:30 – 8:30 AM, program starts at 8:00 AM
9:45 AM – 10:30 AM	**Economic & Market Trends Update $** Speaker: Lawrence Yun
10:45 AM – 11:30 AM	**Rising Stars Panel $** Moderated by: Cheryl Keller and Panelists: Angie Thiel, Didi Snyder, Savannah Hurst, and Kaila Bailey
11:45 AM – 12:30 PM	**From Relational Sales: How to Connect in a Rapidly Changing Industry $** Speaker: Jonathan Peterson
2:00 PM – 3:15 PM	**Regional Caucuses (3 concurrent)**
3:30 PM – 5:15 PM	**Celebration of Achievements & "The Humble Leader: Leading in a Loud Industry" $ Allisa Jenkins** Awards include: Certified Networks, Certified with Excellence, Leadership Institute and the Starfish Impact Challenge

FRIDAY, NOVEMBER 6, 2026

8:30 AM – 9:45 AM	**Morning Kickoff & Working Smarter with AI: Everyday Tools for Your Real Estate Business $** Speaker: Sam Mehrbod
10:00 AM – 10:45 AM	**Beyond Residential: New Markets, New Money Panel $** Moderator: Tripti Kasal and Panelists: Scott Ottenheimer and Marlene Rubenstein
11:00 AM – 12:30 PM	**Local Network Best Practices: Building Stronger Networks** Facilitators: Sarah Libengood, Shauna Huisman & Ashley Almeida
3:00 PM -3:45 PM	**Who's Next: The Future of Leadership in Real Estate - NAR Session offered by Women's Council $** Moderator: Cheryl Keller, 2026 President Panelists: Tripti Kasal, CEO, Women's Council & Nykia Wright, CEO, National Association of REALTORS® Session will take place off-site at the convention center. Premier Access registration is required.
6:00 PM – 9:15 PM	**♦ WCR Inaugural Gala** (6:00 – 6:45 PM Reception, 7:00 – 9:15 PM Dinner/Program & 9:15 PM Afterparty)

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SATURDAY, NOVEMBER 7, 2026

7:00 AM	**Sunrise Wellness Walk** - Meet in the hotel lobby at 7:00 AM
9:00 AM – 10:00 AM	**Influence by Design: Owning the Room** $ Offered by Leadership Institute
9:00 AM – 10:00 AM	**Future-Proof Your Women's Council Network: Leadership, Partnerships & Sustainability** Speaker: Sabrina Brown
9:30 AM – 10:30 AM	**Finance and Budget Committee**
10:15 AM - 11:15 AM	**Leadership That Lifts: Same situation. Different energy. Different outcome.** $ Offered by Leadership Institute
10:15 AM – 11:15 AM	**The FOMO Effect: Making Your Network Events the MUST-Attend Events in Your Area** Speaker: Kelsie Stites
1:00 PM – 2:00 PM	**Be BRAVE: Becoming the Leader Others Feel Safe Growing Around** $ Offered by Leadership Institute
1:00 PM – 2:00 PM	**The 360° Referral Machine** $ Speaker: Sarah Libengood
2:15 PM – 3:15 PM	**Get Found, Get Chosen: Building a Digital Presence that Works** $ Sponsored session provided by: Elizabeth Koneru, .RealEstate
2:15 PM – 3:15 PM	**Learning Series: TBA**

SUNDAY, NOVEMBER 8, 2026

7:30 AM – 9:00 AM	+ **Past National Presidents Breakfast**
9:30 AM. – 12:00 PM	**Governing Board** (Sign in: 9:00 AM) - Meet the Candidates for 2028 Leadership Team

Women's Council Registration Desk

Check-in and on-site registration takes place at the WCR registration desk in the Sheraton New Orleans. Pick up your badge, advance-purchased tickets, and PMN Candidate/Designee tickets for the Wednesday evening reception.

Wednesday: 9:30 AM – 6:30 PM Thursday: 7:00 AM – 3:00 PM Friday: 8:30 AM – 12:00 PM

PMN Reception and Awards

Wednesday, November 4, 5:00 – 6:30 PM - Open to all with a ticket

Free access for members who pay PMN designee and candidate annual fees and are registered for the conference (WCR Only or Premier Access). Pick up your free ticket at the Women's Council registration desk. Guest tickets available for purchase for non-PMN designees and candidates. **Guest Tickets** (Early Bird through Sept 30): $25 or Regular Rate: $30

Refund policy: Written request required by October 14. No refunds after that date.

Inaugural Gala

Friday, November 6: 6:00 – 9:15 PM (Afterparty immediately following)

Installation of 2027 National President Carolyn Altman, PMN, National Officers, and 2027 National Liaisons.

Early Bird (through Sept 30): $150 / person OR Table of 10: $1,450 **Regular (Oct 1 – Oct 22):** $160 / person

- Ticket sales close at midnight on October 22. No tickets sold after this date.
- Seating is assigned on a best-available basis. To sit together, all tickets must be in one order. Individual seating requests cannot be accommodated.
- Tickets issued under the purchaser's name. Group purchasers are responsible for distributing all tickets (WCR will not maintain a group member list).
- Pick up at the WCR registration desk or Will Call on the night of the event.
- Special dietary needs: contact events@wcr.org by October 22. Vegetarian meals available upon request at the event.
- Refund policy: Written request required by October 14. No refunds after that date.

Trade Expo — Volunteer Opportunity

Women's Council will be exhibiting at the Expo and is looking for members to represent the Council at the booth. A great opportunity to serve nationally, network with real estate professionals, and promote Women's Council to a wider audience. To volunteer for a 2-hour shift, contact jthomas@wcr.org.

NAR Events

RPAC Major Investor Event: Sat, Nov 7 · 6:30 – 9:30 PM
Leadership Celebration (invitation only): Sun, Nov 8 · 5:30 – 7:00 PM
Board of Directors: Mon, Nov 9 · 8:30 – 11:00 AM