Women's Council of REALTORS®

2026 National Conference

New Orleans | November 4-8, 2026

GET THE FULL CONFERENCE DETAILS
Scan the QR code for session descriptions and speaker information.

Registration	Grand Chenier, 5th Floor	Wednesday 9:30 a.m. – 6:30 p.m.	Thursday 7:00 a.m. – 3:00 p.m.	Friday 8:30 a.m. – 12:00 p.m.

Conference Badge Required: Attendance at these sessions requires a Women's Council Only or Premier Access registration.

CONFERENCE SCHEDULE

+ Open only to committee members ◊ Admission by ticket only ★ Network Topic $ Business Topic Schedule is subject to change.

WEDNESDAY, NOVEMBER 4

8:00 a.m. – 12:00 p.m.	+ Executive Committee	Grand Couteau, 5th Floor
9:00 a.m. – 2:30 p.m.	+ Leadership Institute Training	Maurepas, 3rd Floor
10:00 a.m. – 3:00 p.m.	◊ PMN Course: Effective Negotiating: From Offer to Outcome (Newly Revised!) *(Instructor: Carrie Little) Sign-in begins at 9:30 a.m.*	Rhythms 2/3, 2nd Floor
1:00 p.m. – 3:30 p.m.	+ Beyond the Blueprint: Positioning Tomorrow's National Leaders for Success	Grand Couteau, 5th Floor
2:00 p.m. – 4:00 p.m.	Snack Break provided by .RealEstate *(while supplies last)*	Grand Chenier, 5th Floor
3:15 p.m. – 3:45 p.m.	+ National Leadership Team & 2026 State Presidents Meeting	Maurepas, 3rd Floor
3:15 p.m. – 3:45 p.m.	+ Ambassadors Meeting	Rhythms 1, 2nd Floor
4:00 p.m. – 4:30 p.m.	First-Time Conference Attendee Orientation	Rhythms 1, 2nd Floor
5:00 p.m. – 6:30 p.m.	◊ PMN Reception & Marketplace *(Open to all with a ticket.)* • *This is a FREE event for members who pay PMN designee & candidate annual fees* • *Guest tickets are available for purchase for non-PMN designees and candidates.*	Waterbury, 2nd Floor

THURSDAY, NOVEMBER 5

7:30 a.m. – 5:00 p.m.	Marketplace: Come Meet Our Strategic Partners	Grand Ballroom, 5th Floor
7:30 a.m. – 9:30 a.m.	Welcome Coffee & Keynote "The 2-Minute Test: Speak with Impact, Own Every Moment" ★$ *(Colleen Hauk)* *Coffee & tea will be available from 7:30 – 8:30 a.m., program starts at 8:00 a.m.*	Grand Ballroom, 5th Floor
9:45 a.m. – 10:30 a.m.	Economic & Market Trends Update $ *(Lawrence Yun)*	Grand Ballroom, 5th Floor
10:45 a.m. – 11:30 a.m.	Rising Stars Panel ★$ *(Inspiration: Adriel Captain. Moderator: Cheryl Keller. Panelists: Angie Thiel, Didi Snyder, Savannah Hurst, & Kaila Bailey)*	Grand Ballroom, 5th Floor
11:45 a.m. – 12:30 p.m.	From Relational Sales: How to Connect in a Rapidly Changing Industry $ *(Jonathan Peterson)*	Grand Ballroom, 5th Floor
2:00 p.m. – 3:15 p.m.	Regional Caucuses East Central West	 Rhythms 2/3, 2nd Floor Rhythms 1, 2nd Floor Oak Alley, 4th Floor
3:30 p.m. – 5:15 p.m.	Celebration of Achievements & "The Humble Leader: Leading in a Loud Industry" ★$ *(Alissa Jenkins)*	Grand Ballroom, 5th Floor

FRIDAY, NOVEMBER 6

8:30 a.m. – 9:45 a.m.	Morning Kickoff & Working Smarter with AI: Everyday Tools for Your Real Estate Business $ *(Sam Mehrbod)*	Grand Ballroom, 5th Floor
10:00 a.m. – 10:45 a.m.	Beyond Residential: New Markets, New Money Panel $ *(Moderator: Tripti Kasal. Panelists: Scott Ottenheimer, Marlene Rubenstein & Lauren Henss)*	Grand Ballroom, 5th Floor
11:00 a.m. – 12:30 p.m.	Local Network Best Practices: Building Stronger Networks ★ *(Facilitators: Sarah Libengood, Shauna Huisman & Ashley Almeida)*	Grand Ballroom, 5th Floor
3:00 p.m. – 3:45 p.m.	Who's Next: The Future of Leadership in Real Estate - NAR Session offered by Women's Council $ *(Moderator: Cheryl Keller, 2026 President. Panelists: Tripti Kasal, CEO, Women's Council & Nykia Wright, CEO, National Association of REALTORS®)*	Convention Center, La Nouvelle Ballroom AB, Room 130
5:00 p.m. – 6:00 p.m.	+ Inaugural Head Table Photos	Grand Couteau, 5th Floor
6:00 p.m. – 9:15 p.m.	◊ WCR Inaugural Gala 6:00 p.m. Cash Reception · 7:00 p.m. Dinner & Program · 9:15 p.m. Afterparty	Grand Ballroom, 5th Floor

CONFERENCE SCHEDULE (continued)

SATURDAY, NOVEMBER 7		
7:00 a.m.	Sunrise Wellness Walk	Hotel Lobby
9:00 a.m. – 10:00 a.m.	Influence by Design: Owning the Room ★$ *Offered by Leadership Institute*	Grand Ballroom AB, 5th Floor
9:00 a.m. – 10:00 a.m.	Future-Proof Your Women's Council Network: Leadership, Partnerships & Sustainability ★ *(Sabrina Brown)*	Grand Ballroom DE, 5th Floor
9:30 a.m. – 10:30 a.m.	+ Finance and Budget Committee	Grand Ballroom C, 5th Floor
10:15 a.m. – 11:15 a.m.	Leadership That Lifts: Same situation. Different energy. Different outcome. ★$ *Offered by Leadership Institute*	Grand Ballroom AB, 5th Floor
10:15 a.m. – 11:15 a.m.	The FOMO Effect: Making Your Network Events the MUST-Attend Events in Your Area ★ *(Kelsie Stites)*	Grand Ballroom DE, 5th Floor
1:00 p.m. – 2:00 p.m.	Be BRAVE: Becoming the Leader Others Feel Safe Growing Around ★$ *Offered by Leadership Institute*	Grand Ballroom AB, 5th Floor
1:00 p.m. – 2:00 p.m.	The 360° Referral Machine $ *(Sarah Libengood)*	Grand Ballroom DE, 5th Floor
2:15 p.m. – 3:15 p.m.	The Trifecta of Triumph: Embracing Training, Culture, and Technology in Real Estate $ *(Jim Psyhogios)*	Grand Ballroom AB, 5th Floor
2:15 p.m. – 3:15 p.m.	Get Found, Get Chosen: Building a Digital Presence that Works $ *Sponsored session provided by: Elizabeth Koneru, .RealEstate*	Grand Ballroom DE, 5th Floor
SUNDAY, NOVEMBER 8		
7:30 a.m. – 9:00 a.m.	+ Past National Presidents Breakfast	Oak Alley, 4th Floor
9:30 a.m. – 12:00 p.m.	Governing Board *(Sign in: 9:00 AM) - Meet the Candidates for 2028 Leadership Team*	Grand Ballroom C, 5th Floor

EXPO AT NEW ORLEANS ERNEST N. MORIAL CONVENTION CENTER

Women's Council Booth #1846

Expo hours:
Friday 10:00 a.m. – 5:00 p.m.
Saturday 10:00 a.m. – 5:00 p.m.
Sunday 10:00 a.m. – 2:00 p.m.

NAR EVENTS

RPAC Major Investor Event
Saturday, Nov 7
6:30 p.m. – 9:30 p.m. *(invite only)*

Board of Directors
Monday, Nov 9
8:30 a.m. – 11:00 a.m.

PREMIUM PARTNERS

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